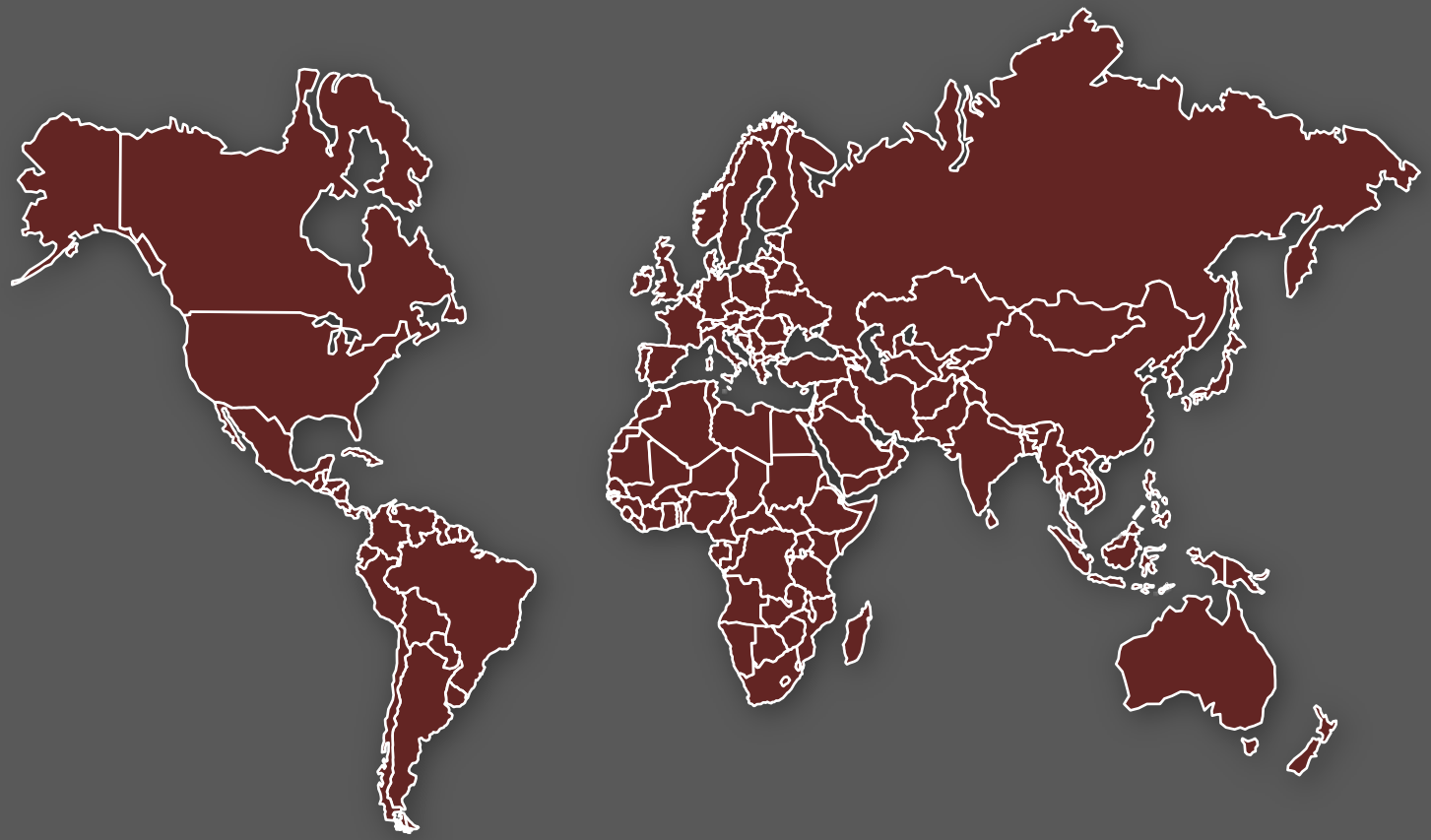
Kentley Insights

2026 Global Market Size & Growth Report

Hospitals

October 2026

Report: 622



HOSPITALS
GLOBAL MARKET SIZE & GROWTH REPORT

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This global market size and growth report details the revenues of the Hospitals industry across four global regions, 22 subregions an 195 countries. The report covers historical industry market size, revenues, growth rates, and share per country and region from 2014 to 2025 with forecasts for 2026 and the next 5 years (2026-2030). All figures are in million of US dollars.

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COUNTRIES COVERED

NORTH AMERICA
United States
Canada
Bermuda
Greenland

SOUTH AMERICA
Brazil
Argentina
Colombia
Chile
Peru
Venezuela
Ecuador
Uruguay
Paraguay
Bolivia
French Guiana
Guyana
Suriname

CENTRAL AMERICA
Mexico
Guatemala
Panama
Costa Rica
El Salvador
Honduras
Nicaragua
Belize

CARIBBEAN
Puerto Rico
Cuba
Dominican Republic
Trinidad and Tobago
Jamaica
The Bahamas
Guadeloupe
Haiti
Martinique
Cayman Islands
Barbados
Virgin Islands
Aruba
Curaçao
St Lucia
Antigua and Barbuda
British Virgin Islands
Grenada
Turks and Caicos Islands
St Kitts and Nevis
Sint Maarten (Dutch)
Saint Martin (French)
St Vincent & Grenadines
Dominica
Anguilla

EASTERN ASIA
China
Japan
South Korea
Taiwan
Hong Kong
Mongolia

SOUTHEAST ASIA
Indonesia
Thailand
Singapore
Malaysia
Philippines
Vietnam
Burma
Cambodia
Laos
Brunei
East Timor

AUSTRALASIA
Australia
New Zealand

OTHER OCEANIA
Papua New Guinea
New Caledonia
Guam
French Polynesia
Fiji
Northern Mariana Islands
Solomon Islands
Vanuatu
Samoa
American Samoa
Tonga
Micronesia
Cook Islands
Palau
Marshall Islands
Kiribati

SOUTHERN ASIA
India
Pakistan
Bangladesh
Sri Lanka
Nepal
Afghanistan
Maldives
Bhutan

CENTRAL ASIA
Kazakhstan
Uzbekistan
Turkmenistan
Kyrgyzstan
Tajikistan

WESTERN EUROPE
Germany
France
Netherlands
Switzerland
Belgium
Austria
Luxembourg
Monaco
Liechtenstein

NORTHERN EUROPE
Sweden
Norway
Denmark
Finland
Lithuania
Latvia
Estonia
Iceland

SE EUROPE
Turkey
Greece
Bulgaria
Croatia
Slovenia
Serbia
Cyprus
Bosnia and Herzegovina
Albania
Macedonia
Kosovo
Montenegro

EASTERN EUROPE
Russia
Poland
Czech Republic
Romania
Hungary
Ukraine
Slovakia
Belarus
Azerbaijan
Georgia
Armenia
Moldova

SOUTHERN EUROPE
Italy
Spain
Portugal
Malta
Andorra
San Marino

UK & IRELAND
United Kingdom
Ireland

NORTH AFRICA
Egypt
Algeria
Morocco
Sudan
Tunisia
Libya
South Sudan

SOUTHERN AFRICA
South Africa
Botswana
Namibia
Eswatini
Lesotho

CENTRAL AFRICA
Angola
Cameroon
Gabon
Congo
Equatorial Guinea
Chad
Central African Republic
Sao Tome and Principe

WESTERN AFRICA
Nigeria
Ghana
Ivory Coast
Senegal
Mali
Burkina Faso
Niger
Guinea
Benin
Mauritania
Togo
Sierra Leone
Liberia
Cape Verde
Gambia, The
Guinea-Bissau

MIDDLE EAST
Saudi Arabia
Iran
United Arab Emirates
Israel
Iraq
Qatar
Kuwait
Oman
Lebanon
Jordan
Bahrain
Yemen
Syria
Palestine

EASTERN AFRICA
Kenya
Ethiopia
Tanzania
Uganda
Zambia
Zimbabwe
Mozambique
Mauritius
Madagascar
Rwanda
Malawi
Eritrea
Burundi
Djibouti
Seychelles
Somalia

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GLOBAL MARKET SIZE & GROWTH REPORT

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REPORT METHODOLOGY

The methodology in developing country, regional and global revenue figures utilizes in-depth survey results on companies in the hospitals industry combined with additional country-specific metadata. Forecasts are based on proprietary econometric models accounting for industry, product, regional, and macro trends and dynamics. Data sources include the Census Bureau, Bureau of Economic Analysis, United Nations, and World Bank. For the report data in Excel visit us at www.kentleyInsights.com/data

INDUSTRY DEFINITION

The Hospitals subsector provide medical, diagnostic, and treatment services that include physician, nursing, and other health services to inpatients and the specialized accommodation services required by inpatients. Hospitals may also provide outpatient services as a secondary activity. Companies in the Hospitals subsector provide inpatient health services, many of which can only be provided using the specialized facilities and equipment that form a significant and integral part of the production process.

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GLOBAL & MAJOR REGIONS

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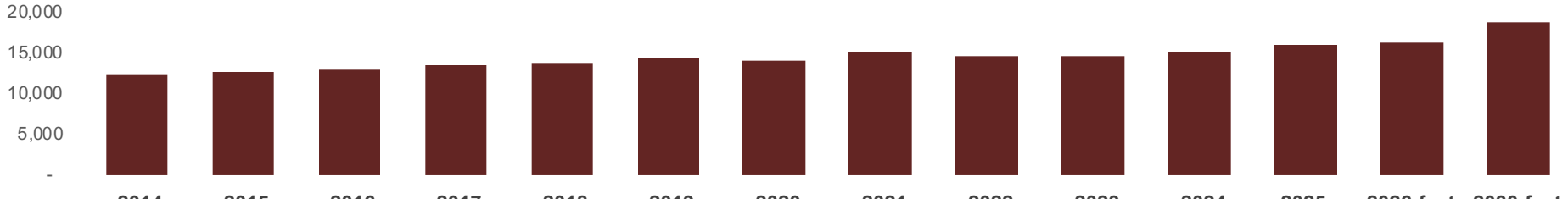
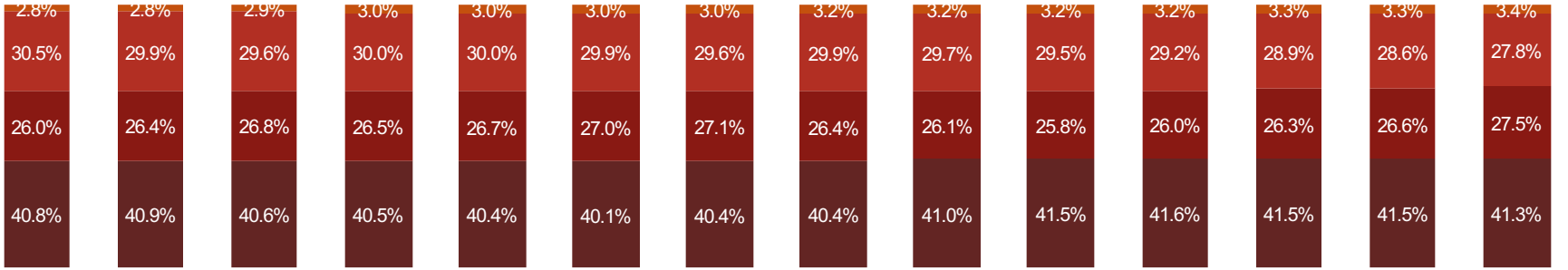
WORLDWIDE SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	12,409	12,697	12,940	13,508	13,871	14,389	14,191	15,361	14,687	14,785	15,362	16,012	16,470	18,759
Annual Growth (%)		2.3%	1.9%	4.4%	2.7%	3.7%	-1.4%	8.2%	-4.4%	0.7%	3.9%	4.2%	2.9%	3.3%

GLOBAL SALES MARKET SHARE BY REGION



Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
THE AMERICAS	5,062	5,188	5,254	5,475	5,601	5,771	5,729	6,212	6,022	6,134	6,390	6,643	6,833	7,747
ASIA & OCEANIA	3,224	3,357	3,473	3,584	3,699	3,888	3,841	4,062	3,833	3,811	3,991	4,215	4,380	5,166
EUROPE	3,780	3,795	3,836	4,048	4,156	4,301	4,198	4,597	4,361	4,361	4,485	4,631	4,718	5,206
AFRICA & MIDDLE EAST	344	357	377	402	415	429	423	490	470	479	496	523	538	640

Annual Growth (%)

THE AMERICAS	2.5%	1.3%	4.2%	2.3%	3.0%	-0.7%	8.4%	-3.1%	1.9%	4.2%	4.0%	2.9%	3.2%
ASIA & OCEANIA	4.1%	3.5%	3.2%	3.2%	5.1%	-1.2%	5.7%	-5.6%	-0.6%	4.7%	5.6%	3.9%	4.2%
EUROPE	0.4%	1.1%	5.5%	2.7%	3.5%	-2.4%	9.5%	-5.1%	0.0%	2.8%	3.3%	1.9%	2.5%
AFRICA & MIDDLE EAST	4.0%	5.5%	6.6%	3.3%	3.2%	-1.4%	16.0%	-4.2%	2.0%	3.6%	5.3%	2.8%	4.4%

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HOSPITALS
THE AMERICAS

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NORTH AMERICA
United States
Canada
Bermuda
Greenland

SOUTH AMERICA
Brazil
Argentina
Colombia
Chile
Peru
Venezuela
Ecuador
Uruguay
Paraguay
Bolivia
French Guiana
Guyana
Suriname

CENTRAL AMERICA
Mexico
Guatemala
Panama
Costa Rica
El Salvador
Honduras
Nicaragua
Belize

CARIBBEAN
Puerto Rico
Cuba
Dominican Republic
Trinidad and Tobago
Jamaica
The Bahamas
Guadeloupe
Haiti
Martinique
Cayman Islands
Barbados
Virgin Islands
Aruba
Curaçao
St Lucia
Antigua and Barbuda
British Virgin Islands
Grenada
Turks and Caicos Islands
St Kitts and Nevis
Sint Maarten (Dutch)
Saint Martin (French)
St Vincent & Grenadines
Dominica
Anguilla

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HOSPITALS
THE AMERICAS

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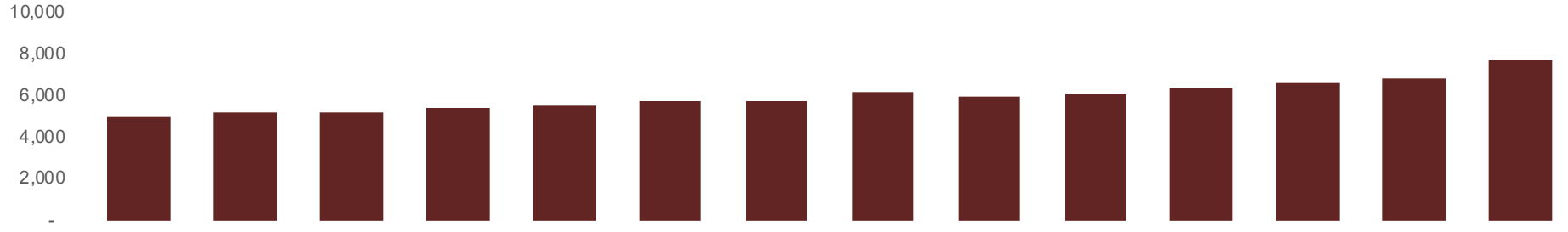
THE AMERICAS SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	5,062	5,188	5,254	5,475	5,601	5,771	5,729	6,212	6,022	6,134	6,390	6,643	6,833	7,747
Annual Growth (%)		2.5%	1.3%	4.2%	2.3%	3.0%	-0.7%	8.4%	-3.1%	1.9%	4.2%	4.0%	2.9%	3.2%

THE AMERICAS REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
NORTH AMERICA	4,443	4,571	4,639	4,834	4,961	5,132	5,106	5,521	5,381	5,505	5,737	5,962	6,133	6,941
SOUTH AMERICA	490	482	475	492	485	476	458	504	465	453	471	492	507	584
CENTRAL AMERICA	91	96	99	106	111	118	118	138	129	129	133	138	142	163
CARIBBEAN	38	39	41	43	44	45	47	50	47	47	49	51	52	59

Annual Growth (%)														
NORTH AMERICA		2.9%	1.5%	4.2%	2.6%	3.4%	-0.5%	8.1%	-2.5%	2.3%	4.2%	3.9%	2.9%	3.1%
SOUTH AMERICA		-1.5%	-1.5%	3.6%	-1.5%	-1.8%	-3.7%	9.9%	-7.8%	-2.4%	3.9%	4.5%	2.9%	3.6%
CENTRAL AMERICA		5.1%	3.7%	6.5%	4.4%	6.6%	-0.2%	17.2%	-6.1%	-0.5%	3.4%	3.4%	2.8%	3.5%
CARIBBEAN		3.5%	5.1%	4.3%	4.2%	2.2%	2.7%	6.4%	-5.3%	0.3%	4.3%	3.0%	2.1%	3.3%

Regional Share (%)														
NORTH AMERICA	87.8%	88.1%	88.3%	88.3%	88.6%	88.9%	89.1%	88.9%	89.4%	89.7%	89.8%	89.8%	89.8%	89.6%
SOUTH AMERICA	9.7%	9.3%	9.0%	9.0%	8.7%	8.2%	8.0%	8.1%	7.7%	7.4%	7.4%	7.4%	7.4%	7.5%
CENTRAL AMERICA	1.8%	1.8%	1.9%	1.9%	2.0%	2.0%	2.1%	2.2%	2.1%	2.1%	2.1%	2.1%	2.1%	2.1%
CARIBBEAN	0.7%	0.7%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%

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HOSPITALS
NORTH AMERICA

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NORTH AMERICA SALES ($ MILLIONS)

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	4,443	4,571	4,639	4,834	4,961	5,132	5,106	5,521	5,381	5,505	5,737	5,962	6,133	6,941
Annual Growth (%)		2.9%	1.5%	4.2%	2.6%	3.4%	-0.5%	8.1%	-2.5%	2.3%	4.2%	3.9%	2.9%	3.1%

NORTH AMERICA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
United States	4,084	4,185	4,251	4,446	4,558	4,714	4,703	5,082	4,974	5,085	5,302	5,512	5,673	6,429
Canada	357.5	384.8	385.9	386.8	401.7	416.3	401.9	437.1	405.9	419.0	433.6	449.0	458.6	510.9
Bermuda	1.1	1.1	1.1	1.1	1.1	1.2	1.1	1.2	1.1	1.1	1.1	1.1	1.2	1.3
Greenland	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.4

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
United States	2.5%	1.6%	4.6%	2.5%	3.4%	-0.2%	8.1%	-2.1%	2.2%	4.3%	4.0%	2.9%	3.2%
Canada	7.6%	0.3%	0.2%	3.9%	3.6%	-3.5%	8.8%	-7.1%	3.2%	3.5%	3.6%	2.1%	2.7%
Bermuda	-0.7%	0.6%	2.9%	-1.5%	4.6%	-5.7%	8.0%	-10.3%	1.0%	3.8%	4.1%	2.2%	3.1%
Greenland	0.3%	0.7%	5.5%	3.1%	-4.2%	-1.0%	7.5%	-5.1%	0.8%	2.9%	2.9%	1.8%	2.1%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
United States	91.9%	91.6%	91.7%	92.0%	91.9%	91.9%	92.1%	92.1%	92.4%	92.4%	92.4%	92.4%	92.5%	92.6%
Canada	8.0%	8.4%	8.3%	8.0%	8.1%	8.1%	7.9%	7.9%	7.5%	7.6%	7.6%	7.5%	7.5%	7.4%
Bermuda	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Greenland	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

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HOSPITALS
SOUTH AMERICA

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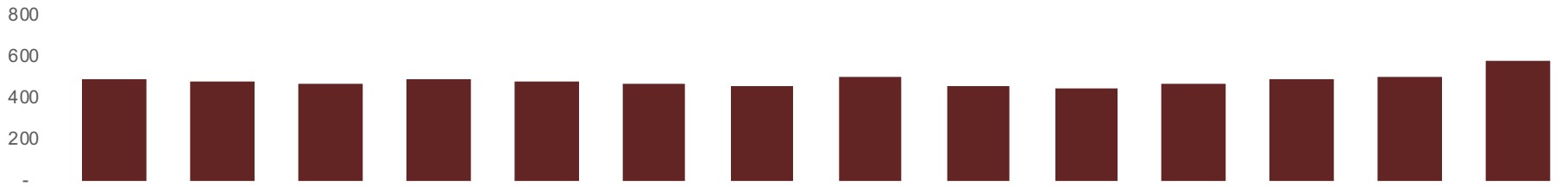
SOUTH AMERICA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	490	482	475	492	485	476	458	504	465	453	471	492	507	584
Annual Growth (%)		-1.5%	-1.5%	3.6%	-1.5%	-1.8%	-3.7%	9.9%	-7.8%	-2.4%	3.9%	4.5%	2.9%	3.6%

SOUTH AMERICA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Brazil	267.2	255.6	249.6	262.4	259.4	252.8	244.6	262.7	242.5	234.2	245.6	255.8	262.3	298.8
Argentina	67.2	68.6	69.6	72.6	73.1	72.9	63.5	71.4	66.4	64.4	64.5	68.6	71.4	85.9
Colombia	28.1	29.5	30.1	32.3	33.7	35.8	33.3	40.3	37.1	37.7	38.9	40.6	41.8	48.3
Chile	33.8	35.3	37.6	40.7	42.7	45.3	47.0	53.5	49.7	49.9	51.9	54.1	55.7	63.8
Peru	18.0	18.7	19.3	20.4	21.2	22.5	22.9	25.4	21.9	20.6	21.7	22.8	23.6	27.3
Venezuela	42.5	41.9	36.6	29.2	19.8	12.0	13.4	15.0	13.6	13.4	14.3	14.8	15.5	18.5
Other Countries	33.1	32.8	32.3	34.4	34.7	34.6	33.5	35.3	33.5	33.1	34.0	35.5	36.4	41.9

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Brazil	-4.3%	-2.4%	5.1%	-1.2%	-2.5%	-3.2%	7.4%	-7.7%	-3.4%	4.9%	4.2%	2.5%	3.3%
Argentina	2.1%	1.4%	4.4%	0.7%	-0.3%	-12.8%	12.4%	-7.1%	-2.9%	0.2%	6.3%	4.1%	4.7%
Colombia	5.1%	2.0%	7.5%	4.1%	6.3%	-7.0%	21.0%	-8.0%	1.9%	3.0%	4.5%	2.9%	3.7%
Chile	4.4%	6.4%	8.2%	5.1%	6.0%	3.8%	13.8%	-7.1%	0.5%	4.1%	4.2%	3.0%	3.4%
Peru	4.0%	2.9%	5.8%	3.9%	6.0%	1.8%	11.3%	-14.1%	-5.6%	5.0%	5.3%	3.4%	3.7%
Venezuela	-1.3%	-12.6%	-20.4%	-32.0%	-39.4%	11.5%	11.9%	-9.3%	-1.3%	6.8%	3.4%	4.6%	4.6%
Other Countries	-1.2%	-1.5%	6.7%	0.8%	-0.2%	-3.2%	5.5%	-5.2%	-1.2%	2.7%	4.6%	2.5%	3.6%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Brazil	54.5%	53.0%	52.5%	53.3%	53.5%	53.1%	53.4%	52.2%	52.2%	51.7%	52.2%	52.0%	51.8%	51.1%
Argentina	13.7%	14.2%	14.7%	14.8%	15.1%	15.3%	13.9%	14.2%	14.3%	14.2%	13.7%	13.9%	14.1%	14.7%
Colombia	5.7%	6.1%	6.3%	6.6%	7.0%	7.5%	7.3%	8.0%	8.0%	8.3%	8.3%	8.2%	8.2%	8.3%
Chile	6.9%	7.3%	7.9%	8.3%	8.8%	9.5%	10.3%	10.6%	10.7%	11.0%	11.0%	11.0%	11.0%	10.9%
Peru	3.7%	3.9%	4.1%	4.1%	4.4%	4.7%	5.0%	5.1%	4.7%	4.6%	4.6%	4.6%	4.7%	4.7%
Venezuela	8.7%	8.7%	7.7%	5.9%	4.1%	2.5%	2.9%	3.0%	2.9%	3.0%	3.0%	3.0%	3.1%	3.2%
Other Countries	6.8%	6.8%	6.8%	7.0%	7.2%	7.3%	7.3%	7.0%	7.2%	7.3%	7.2%	7.2%	7.2%	7.2%

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HOSPITALS
CENTRAL AMERICA

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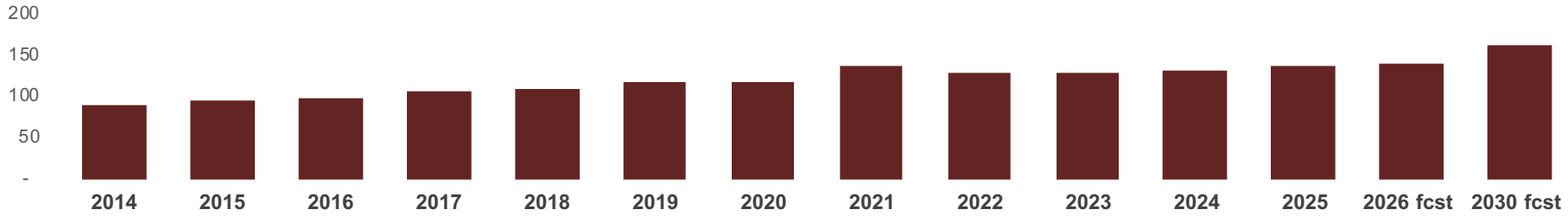
CENTRAL AMERICA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	91	96	99	106	111	118	118	138	129	129	133	138	142	163
Annual Growth (%)		5.1%	3.7%	6.5%	4.4%	6.6%	-0.2%	17.2%	-6.1%	-0.5%	3.4%	3.4%	2.8%	3.5%

CENTRAL AMERICA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Mexico	64.2	68.3	70.9	76.1	80.0	86.5	86.0	102.1	95.8	96.2	98.9	101.3	103.6	116.8
Guatemala	5.3	5.6	5.9	6.2	6.5	6.7	6.4	7.7	7.1	6.9	7.3	7.7	8.1	9.8
Panama	5.2	5.2	5.5	5.9	6.0	6.1	6.8	7.3	7.1	6.8	7.1	7.5	7.9	9.6
Costa Rica	10.2	10.3	10.5	10.6	10.8	11.1	11.0	12.2	11.7	11.4	12.0	12.8	13.4	16.0
El Salvador	2.6	2.6	2.7	2.9	3.0	3.1	3.0	3.4	3.2	3.1	3.2	3.4	3.6	4.2
Honduras	2.3	2.3	2.4	2.5	2.6	2.7	2.8	3.4	2.9	2.9	3.0	3.2	3.3	4.0
Other Countries	1.4	1.5	1.5	1.6	1.7	1.7	1.6	1.7	1.6	1.6	1.6	1.7	1.8	2.2

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Mexico	6.4%	3.8%	7.2%	5.2%	8.1%	-0.6%	18.8%	-6.2%	0.4%	2.9%	2.5%	2.2%	3.0%
Guatemala	5.2%	4.6%	6.2%	4.4%	2.9%	-3.6%	20.0%	-7.5%	-3.1%	5.2%	6.0%	4.5%	4.9%
Panama	1.1%	5.6%	6.5%	2.5%	1.5%	12.0%	7.4%	-3.3%	-4.2%	4.2%	6.3%	4.4%	5.1%
Costa Rica	0.9%	1.7%	1.7%	1.3%	3.2%	-1.4%	11.1%	-4.4%	-2.1%	5.6%	6.5%	4.2%	4.6%
El Salvador	0.8%	4.4%	7.8%	3.1%	1.8%	-1.0%	13.2%	-6.5%	-3.5%	4.1%	5.6%	3.9%	4.2%
Honduras	1.7%	3.0%	4.9%	3.1%	2.9%	3.5%	20.7%	-12.4%	-2.2%	5.1%	5.6%	3.9%	4.7%
Other Countries	4.1%	3.5%	8.5%	0.9%	0.9%	-3.5%	5.5%	-5.6%	-2.9%	5.1%	6.6%	4.3%	4.5%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Mexico	70.4%	71.3%	71.4%	71.8%	72.4%	73.4%	73.1%	74.1%	74.0%	74.6%	74.2%	73.6%	73.2%	71.9%
Guatemala	5.8%	5.8%	5.9%	5.9%	5.9%	5.7%	5.5%	5.6%	5.5%	5.4%	5.5%	5.6%	5.7%	6.0%
Panama	5.7%	5.4%	5.5%	5.5%	5.4%	5.2%	5.8%	5.3%	5.5%	5.3%	5.3%	5.5%	5.6%	5.9%
Costa Rica	11.2%	10.7%	10.5%	10.1%	9.7%	9.4%	9.3%	8.8%	9.0%	8.9%	9.0%	9.3%	9.4%	9.9%
El Salvador	2.8%	2.7%	2.7%	2.8%	2.7%	2.6%	2.6%	2.5%	2.5%	2.4%	2.4%	2.5%	2.5%	2.6%
Honduras	2.5%	2.4%	2.4%	2.4%	2.4%	2.3%	2.4%	2.4%	2.3%	2.2%	2.3%	2.3%	2.3%	2.5%
Other Countries	1.5%	1.5%	1.5%	1.5%	1.5%	1.4%	1.4%	1.2%	1.2%	1.2%	1.2%	1.3%	1.3%	1.3%

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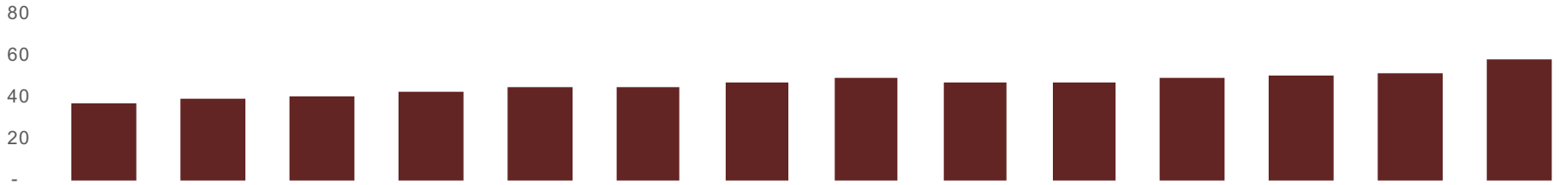
HOSPITALS
CARIBBEAN

Kentley Insights

CARIBBEAN SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	38	39	41	43	44	45	47	50	47	47	49	51	52	59
Annual Growth (%)		3.5%	5.1%	4.3%	4.2%	2.2%	2.7%	6.4%	-5.3%	0.3%	4.3%	3.0%	2.1%	3.3%

CARIBBEAN REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Puerto Rico	10.0	10.0	10.4	10.6	10.8	11.3	11.4	12.4	11.4	11.2	11.8	11.9	11.9	12.7
Cuba	11.5	12.4	13.3	14.1	14.8	14.9	15.2	16.0	14.7	14.7	15.3	15.9	16.2	18.4
Dominican Republic	6.4	6.7	7.3	7.6	8.2	8.5	9.3	9.5	9.7	10.3	10.9	11.4	11.9	14.8
Trinidad and Tobago	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.3	0.3	0.4	0.4	0.4	0.4
Jamaica	1.7	1.7	1.7	1.8	1.7	1.7	1.8	1.9	1.7	1.7	1.7	1.7	1.7	1.8
The Bahamas	0.8	0.8	0.8	0.9	0.9	0.8	0.9	1.0	0.9	0.9	1.0	1.0	1.1	1.2
Other Countries	6.7	6.8	6.9	7.3	7.6	7.7	7.7	8.5	8.2	7.9	8.1	8.4	8.5	9.5

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Puerto Rico	0.0%	3.8%	1.4%	2.4%	4.5%	0.5%	8.8%	-8.1%	-1.1%	4.7%	1.1%	0.5%	1.6%
Cuba	7.3%	7.5%	6.1%	5.0%	0.9%	1.6%	5.5%	-7.9%	0.0%	3.9%	3.8%	2.1%	3.2%
Dominican Republic	5.0%	9.2%	4.3%	7.7%	3.9%	9.3%	1.3%	2.9%	5.6%	6.5%	4.0%	4.3%	5.7%
Trinidad and Tobago	-0.6%	-0.9%	2.5%	-0.3%	-0.9%	-3.5%	1.6%	-8.2%	-3.3%	4.0%	2.7%	1.4%	3.4%
Jamaica	0.6%	0.1%	2.2%	-1.5%	0.6%	1.8%	6.2%	-9.1%	-2.9%	1.0%	1.8%	-0.6%	1.9%
The Bahamas	9.3%	-2.5%	5.2%	4.8%	-11.9%	10.4%	14.2%	-7.7%	3.0%	4.9%	4.7%	2.7%	2.9%
Other Countries	1.2%	1.4%	6.0%	3.1%	2.0%	0.5%	9.9%	-4.0%	-2.9%	2.4%	3.0%	1.6%	2.7%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Puerto Rico	26.7%	25.8%	25.5%	24.8%	24.4%	24.9%	24.4%	24.9%	24.2%	23.8%	23.9%	23.5%	23.1%	21.6%
Cuba	30.7%	31.8%	32.5%	33.1%	33.3%	32.9%	32.5%	32.3%	31.4%	31.3%	31.1%	31.4%	31.4%	31.3%
Dominican Republic	17.0%	17.3%	17.9%	17.9%	18.5%	18.8%	20.0%	19.1%	20.7%	21.8%	22.3%	22.5%	23.0%	25.2%
Trinidad and Tobago	1.0%	1.0%	0.9%	0.9%	0.9%	0.9%	0.8%	0.8%	0.7%	0.7%	0.7%	0.7%	0.7%	0.7%
Jamaica	4.5%	4.4%	4.2%	4.1%	3.9%	3.8%	3.8%	3.8%	3.6%	3.5%	3.4%	3.4%	3.3%	3.1%
The Bahamas	2.0%	2.1%	2.0%	2.0%	2.0%	1.7%	1.9%	2.0%	1.9%	2.0%	2.0%	2.0%	2.1%	2.0%
Other Countries	17.9%	17.5%	16.9%	17.2%	17.0%	17.0%	16.6%	17.2%	17.4%	16.8%	16.5%	16.5%	16.5%	16.1%

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HOSPITALS

ASIA & OCEANIA

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EASTERN ASIA
China
Japan
South Korea
Taiwan
Hong Kong
Mongolia

SOUTHERN ASIA
India
Pakistan
Bangladesh
Sri Lanka
Nepal
Afghanistan
Maldives
Bhutan

SOUTHEAST ASIA
Indonesia
Thailand
Singapore
Malaysia
Philippines
Vietnam
Burma
Cambodia
Laos
Brunei
East Timor

AUSTRALASIA
Australia
New Zealand

CENTRAL ASIA
Kazakhstan
Uzbekistan
Turkmenistan
Kyrgyzstan
Tajikistan

OTHER OCEANIA
Papua New Guinea
New Caledonia
Guam
French Polynesia
Fiji
Northern Mariana Islands
Solomon Islands
Vanuatu
Samoa
American Samoa
Tonga
Micronesia
Cook Islands
Palau
Marshall Islands
Kiribati

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HOSPITALS
ASIA & OCEANIA

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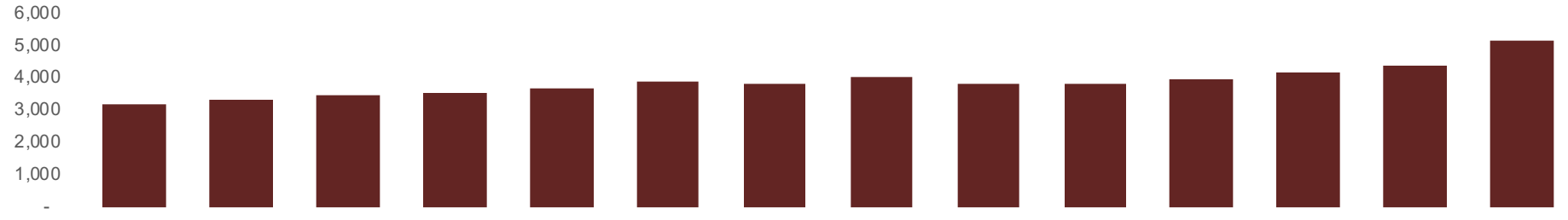
ASIA & OCEANIA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	3,224	3,357	3,473	3,584	3,699	3,888	3,841	4,062	3,833	3,811	3,991	4,215	4,380	5,166
Annual Growth (%)		4.1%	3.5%	3.2%	3.2%	5.1%	-1.2%	5.7%	-5.6%	-0.6%	4.7%	5.6%	3.9%	4.2%

ASIA & OCEANIA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
EASTERN ASIA	2,637	2,742	2,831	2,893	2,973	3,119	3,064	3,219	3,033	2,992	3,134	3,309	3,436	4,024
SOUTHERN ASIA	150	161	173	189	202	215	206	221	211	215	231	251	267	353
SOUTHEAST ASIA	113	119	124	134	139	147	147	166	157	158	168	179	187	230
AUSTRALASIA	310	322	330	350	366	385	397	423	397	408	417	432	444	503
OTHER ASIA	12	13	15	18	19	22	26	32	35	38	41	44	46	56

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
EASTERN ASIA	4.0%	3.2%	2.2%	2.8%	4.9%	-1.8%	5.1%	-5.8%	-1.3%	4.7%	5.6%	3.8%	4.0%
SOUTHERN ASIA	7.0%	7.4%	9.4%	6.8%	6.7%	-4.1%	7.2%	-4.8%	2.0%	7.6%	8.3%	6.5%	7.2%
SOUTHEAST ASIA	4.6%	4.9%	8.0%	3.7%	5.3%	0.0%	13.2%	-5.5%	0.7%	6.3%	6.5%	4.7%	5.3%
AUSTRALASIA	3.8%	2.5%	6.0%	4.6%	5.3%	3.2%	6.4%	-6.1%	2.6%	2.3%	3.7%	2.6%	3.2%
OTHER ASIA	8.3%	9.3%	20.8%	7.8%	12.5%	20.3%	21.6%	10.0%	9.6%	6.5%	8.0%	5.1%	5.0%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
EASTERN ASIA	81.8%	81.7%	81.5%	80.7%	80.4%	80.2%	79.8%	79.3%	79.1%	78.5%	78.5%	78.5%	78.4%	77.9%
SOUTHERN ASIA	4.7%	4.8%	5.0%	5.3%	5.5%	5.5%	5.4%	5.5%	5.5%	5.6%	5.8%	5.9%	6.1%	6.8%
SOUTHEAST ASIA	3.5%	3.5%	3.6%	3.7%	3.8%	3.8%	3.8%	4.1%	4.1%	4.1%	4.2%	4.2%	4.3%	4.5%
AUSTRALASIA	9.6%	9.6%	9.5%	9.8%	9.9%	9.9%	10.3%	10.4%	10.4%	10.7%	10.5%	10.3%	10.1%	9.7%
OTHER ASIA	0.4%	0.4%	0.4%	0.5%	0.5%	0.6%	0.7%	0.8%	0.9%	1.0%	1.0%	1.0%	1.1%	1.1%

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HOSPITALS
EASTERN ASIA

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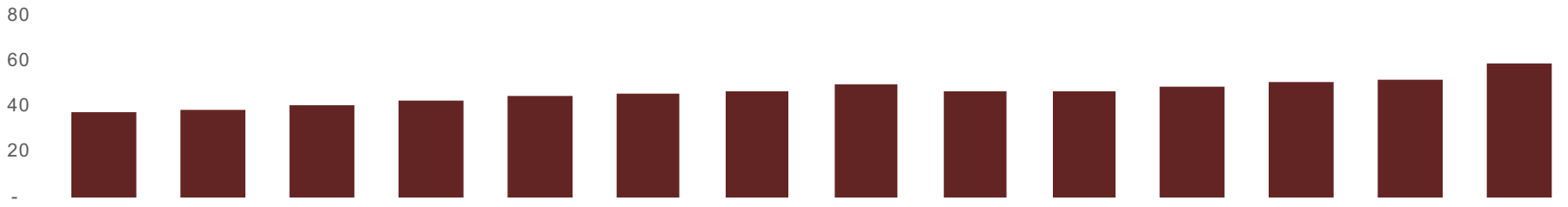
EASTERN ASIA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	2,637	2,742	2,831	2,893	2,973	3,119	3,064	3,219	3,033	2,992	3,134	3,309	3,436	4,024
Annual Growth (%)		4.0%	3.2%	2.2%	2.8%	4.9%	-1.8%	5.1%	-5.8%	-1.3%	4.7%	5.6%	3.8%	4.0%

EASTERN ASIA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
China	1,737.9	1,791.6	1,836.0	1,874.8	1,889.1	1,912.5	1,861.6	1,929.6	1,796.6	1,773.7	1,888.5	2,018.0	2,119.5	2,584.9
Japan	630.9	662.9	701.8	718.2	769.2	856.9	854.0	921.7	883.0	872.7	883.7	910.8	922.9	986.9
South Korea	164.5	175.8	179.1	181.8	190.4	211.3	211.0	221.6	212.5	210.3	217.6	223.8	229.4	259.4
Taiwan	70.1	75.3	77.0	79.9	85.0	94.2	93.3	98.6	95.1	91.7	97.9	108.2	114.5	135.8
Hong Kong	33.1	35.8	36.5	37.2	38.5	43.1	43.5	46.9	45.0	43.1	44.8	47.2	48.7	55.6
Mongolia	0.8	0.9	0.8	0.9	0.9	1.0	1.0	1.1	1.1	1.1	1.1	1.2	1.3	1.7

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
China	3.1%	2.5%	2.1%	0.8%	1.2%	-2.7%	3.7%	-6.9%	-1.3%	6.5%	6.9%	5.0%	5.1%
Japan	5.1%	5.9%	2.3%	7.1%	11.4%	-0.3%	7.9%	-4.2%	-1.2%	1.3%	3.1%	1.3%	1.7%
South Korea	6.8%	1.9%	1.5%	4.7%	11.0%	-0.1%	5.0%	-4.1%	-1.1%	3.5%	2.9%	2.5%	3.1%
Taiwan	7.3%	2.3%	3.8%	6.3%	10.8%	-0.9%	5.7%	-3.6%	-3.6%	6.8%	10.6%	5.8%	4.4%
Hong Kong	8.0%	2.2%	1.9%	3.5%	11.7%	1.1%	7.7%	-4.1%	-4.2%	4.1%	5.4%	3.0%	3.4%
Mongolia	9.3%	-4.7%	4.9%	6.0%	10.9%	2.6%	10.4%	-3.5%	-2.9%	6.6%	8.7%	5.9%	6.3%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
China	65.9%	65.3%	64.8%	64.8%	63.5%	61.3%	60.7%	59.9%	59.2%	59.3%	60.3%	61.0%	61.7%	64.2%
Japan	23.9%	24.2%	24.8%	24.8%	25.9%	27.5%	27.9%	28.6%	29.1%	29.2%	28.2%	27.5%	26.9%	24.5%
South Korea	6.2%	6.4%	6.3%	6.3%	6.4%	6.8%	6.9%	6.9%	7.0%	7.0%	6.9%	6.8%	6.7%	6.4%
Taiwan	2.7%	2.7%	2.7%	2.8%	2.9%	3.0%	3.0%	3.1%	3.1%	3.1%	3.1%	3.3%	3.3%	3.4%
Hong Kong	1.3%	1.3%	1.3%	1.3%	1.3%	1.4%	1.4%	1.5%	1.5%	1.4%	1.4%	1.4%	1.4%	1.4%
Mongolia	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

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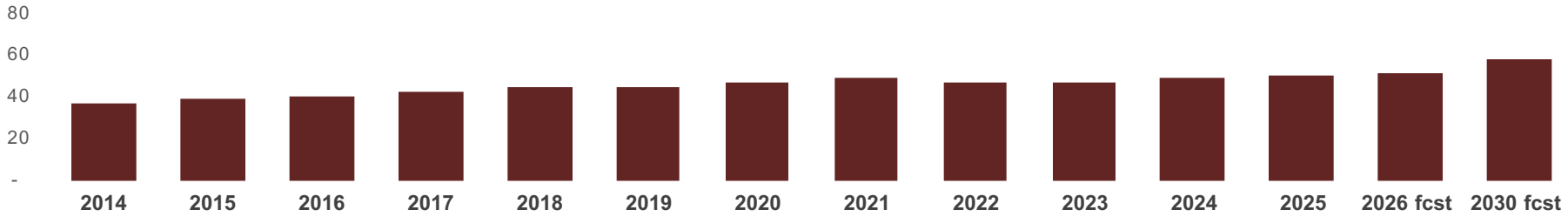
HOSPITALS
SOUTHERN ASIA

Kentley Insights

SOUTHERN ASIA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	150	161	173	189	202	215	206	221	211	215	231	251	267	353
Annual Growth (%)		7.0%	7.4%	9.4%	6.8%	6.7%	-4.1%	7.2%	-4.8%	2.0%	7.6%	8.3%	6.5%	7.2%

SOUTHERN ASIA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
India	112.8	121.4	131.2	142.4	152.2	161.1	149.4	160.5	151.2	153.6	166.8	182.5	195.6	262.1
Pakistan	8.7	9.2	9.7	11.1	11.7	12.5	12.9	13.4	12.7	13.5	14.0	14.7	15.3	18.8
Bangladesh	21.1	22.0	23.4	26.4	28.6	32.0	34.4	38.5	39.1	40.3	42.5	44.8	47.2	61.1
Sri Lanka	3.4	3.6	3.7	4.0	4.1	4.2	4.3	4.6	3.8	3.6	3.9	4.1	4.3	5.1
Nepal	1.2	1.3	1.3	1.4	1.5	1.6	1.6	1.8	1.7	1.8	1.9	2.0	2.1	2.5
Afghanistan	2.5	2.6	2.7	2.9	3.0	3.2	3.2	1.8	1.5	1.5	1.6	1.7	1.7	2.1
Other Countries	0.4	0.5	0.5	0.5	0.6	0.6	0.7	0.8	0.7	0.7	0.8	0.8	0.8	1.0

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
India	7.6%	8.1%	8.5%	6.9%	5.8%	-7.2%	7.4%	-5.8%	1.6%	8.6%	9.5%	7.1%	7.6%
Pakistan	6.2%	5.4%	14.4%	4.8%	7.3%	3.0%	4.5%	-5.7%	6.2%	4.1%	5.0%	4.2%	5.3%
Bangladesh	4.3%	6.5%	12.7%	8.3%	11.8%	7.5%	12.2%	1.5%	2.8%	5.7%	5.4%	5.3%	6.6%
Sri Lanka	7.3%	2.1%	8.0%	3.3%	2.5%	1.7%	7.1%	-17.1%	-5.0%	6.5%	6.4%	3.7%	4.3%
Nepal	9.7%	2.3%	9.7%	5.0%	6.3%	2.0%	8.2%	-1.3%	2.1%	5.2%	6.5%	3.6%	5.5%
Afghanistan	5.0%	2.4%	7.2%	4.9%	5.4%	-0.4%	-43.8%	-14.3%	-0.6%	3.4%	4.9%	4.1%	4.6%
Other Countries	8.3%	6.5%	0.6%	9.4%	11.4%	3.7%	18.2%	-7.9%	1.2%	5.1%	7.2%	4.5%	5.4%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
India	75.2%	75.6%	76.0%	75.4%	75.5%	74.8%	72.4%	72.5%	71.7%	71.4%	72.1%	72.8%	73.2%	74.3%
Pakistan	5.8%	5.7%	5.6%	5.9%	5.8%	5.8%	6.2%	6.1%	6.0%	6.3%	6.1%	5.9%	5.7%	5.3%
Bangladesh	14.1%	13.7%	13.6%	14.0%	14.2%	14.9%	16.6%	17.4%	18.6%	18.7%	18.4%	17.9%	17.7%	17.3%
Sri Lanka	2.3%	2.3%	2.2%	2.1%	2.1%	2.0%	2.1%	2.1%	1.8%	1.7%	1.7%	1.6%	1.6%	1.4%
Nepal	0.8%	0.8%	0.8%	0.8%	0.7%	0.7%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.7%
Afghanistan	1.7%	1.6%	1.6%	1.5%	1.5%	1.5%	1.5%	0.8%	0.7%	0.7%	0.7%	0.7%	0.6%	0.6%
Other Countries	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%

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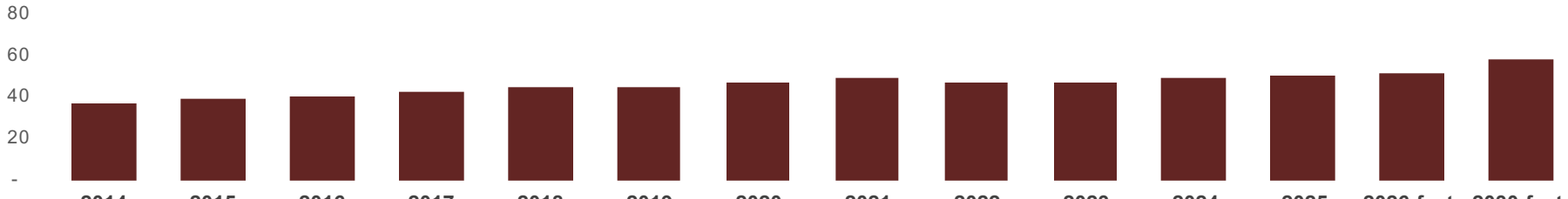
HOSPITALS
SOUTHEAST ASIA

Kentley Insights

SOUTHEAST ASIA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	113	119	124	134	139	147	147	166	157	158	168	179	187	230
Annual Growth (%)		4.6%	4.9%	8.0%	3.7%	5.3%	0.0%	13.2%	-5.5%	0.7%	6.3%	6.5%	4.7%	5.3%

SOUTHEAST ASIA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Indonesia	30.0	31.7	33.1	36.1	38.3	41.5	45.0	50.4	47.5	47.7	50.8	54.3	57.4	72.8
Thailand	26.1	26.7	27.3	29.0	30.2	31.2	31.1	32.7	31.6	31.6	32.9	34.3	35.1	39.8
Singapore	20.5	21.5	23.4	25.0	25.4	26.2	24.5	27.2	26.1	26.0	27.8	29.7	30.9	36.0
Malaysia	9.5	9.8	10.2	11.1	11.6	12.3	11.1	12.2	12.2	12.8	13.6	14.6	15.4	19.0
Philippines	14.3	15.2	16.2	17.6	17.4	18.2	16.7	19.4	18.5	19.0	20.4	21.7	22.7	29.2
Vietnam	8.6	9.1	9.7	10.6	11.2	11.9	12.7	18.2	15.3	15.0	16.3	17.9	19.3	25.4
Other Countries	4.3	4.5	4.6	4.9	5.2	5.6	5.7	6.1	5.8	6.0	6.1	6.3	6.5	7.8

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Indonesia	5.8%	4.1%	9.2%	6.2%	8.2%	8.3%	12.0%	-5.6%	0.3%	6.5%	7.0%	5.6%	6.2%
Thailand	2.4%	2.0%	6.4%	3.9%	3.3%	-0.1%	5.1%	-3.3%	-0.2%	4.4%	4.3%	2.1%	3.2%
Singapore	4.8%	9.0%	7.0%	1.6%	2.9%	-6.4%	11.1%	-4.1%	-0.3%	6.8%	6.9%	4.1%	3.9%
Malaysia	2.9%	4.5%	8.2%	5.1%	5.5%	-9.3%	9.5%	0.2%	5.0%	6.6%	7.1%	5.3%	5.4%
Philippines	6.1%	6.3%	9.0%	-1.3%	4.4%	-8.3%	16.1%	-4.7%	3.0%	7.2%	6.3%	4.7%	6.5%
Vietnam	6.3%	6.3%	9.1%	6.1%	6.2%	7.1%	42.6%	-15.9%	-1.5%	8.5%	9.9%	7.7%	7.1%
Other Countries	4.4%	2.7%	7.0%	4.6%	7.5%	1.8%	7.9%	-4.4%	1.9%	3.1%	2.4%	3.9%	4.4%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Indonesia	26.5%	26.8%	26.6%	26.9%	27.5%	28.3%	30.6%	30.3%	30.3%	30.2%	30.2%	30.4%	30.6%	31.7%
Thailand	23.0%	22.6%	21.9%	21.6%	21.6%	21.2%	21.2%	19.7%	20.1%	20.0%	19.6%	19.2%	18.7%	17.3%
Singapore	18.1%	18.1%	18.8%	18.6%	18.3%	17.8%	16.7%	16.4%	16.6%	16.5%	16.5%	16.6%	16.5%	15.7%
Malaysia	8.4%	8.2%	8.2%	8.2%	8.3%	8.4%	7.6%	7.3%	7.8%	8.1%	8.1%	8.2%	8.2%	8.2%
Philippines	12.7%	12.8%	13.0%	13.1%	12.5%	12.4%	11.4%	11.7%	11.8%	12.0%	12.1%	12.1%	12.1%	12.7%
Vietnam	7.6%	7.7%	7.8%	7.9%	8.0%	8.1%	8.7%	10.9%	9.7%	9.5%	9.7%	10.0%	10.3%	11.1%
Other Countries	3.8%	3.8%	3.7%	3.7%	3.7%	3.8%	3.9%	3.7%	3.7%	3.8%	3.7%	3.5%	3.5%	3.4%

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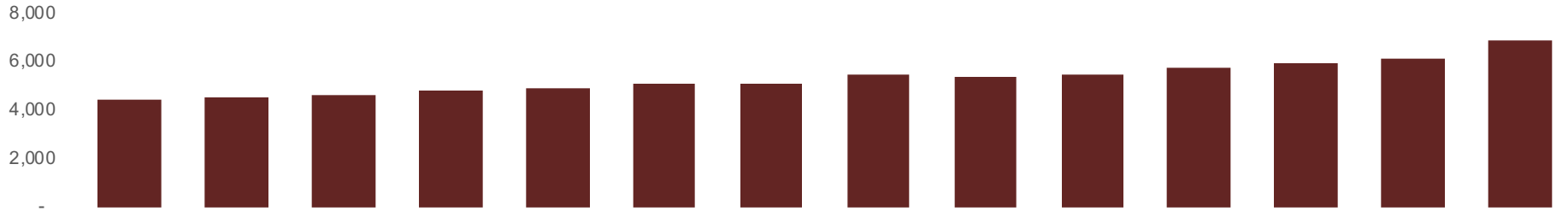
HOSPITALS
AUSTRALASIA

Kentley Insights

AUSTRALASIA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	310	322	330	350	366	385	397	423	397	408	417	432	444	503
Annual Growth (%)		3.8%	2.5%	6.0%	4.6%	5.3%	3.2%	6.4%	-6.1%	2.6%	2.3%	3.7%	2.6%	3.2%

AUSTRALASIA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Australia	279.7	289.6	296.5	313.9	328.4	345.1	357.7	379.5	356.9	366.8	375.8	390.3	400.6	454.2
New Zealand	30.6	32.4	33.7	36.0	37.5	40.0	39.7	43.5	40.4	40.8	41.2	42.1	43.2	49.3

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Australia	3.6%	2.4%	5.9%	4.6%	5.1%	3.6%	6.1%	-6.0%	2.8%	2.5%	3.9%	2.6%	3.2%
New Zealand	5.7%	4.1%	6.8%	4.2%	6.8%	-0.8%	9.6%	-7.2%	0.9%	1.2%	2.1%	2.7%	3.3%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Australia	90.1%	90.0%	89.8%	89.7%	89.8%	89.6%	90.0%	89.7%	89.8%	90.0%	90.1%	90.3%	90.3%	90.2%
New Zealand	9.9%	10.0%	10.2%	10.3%	10.2%	10.4%	10.0%	10.3%	10.2%	10.0%	9.9%	9.7%	9.7%	9.8%

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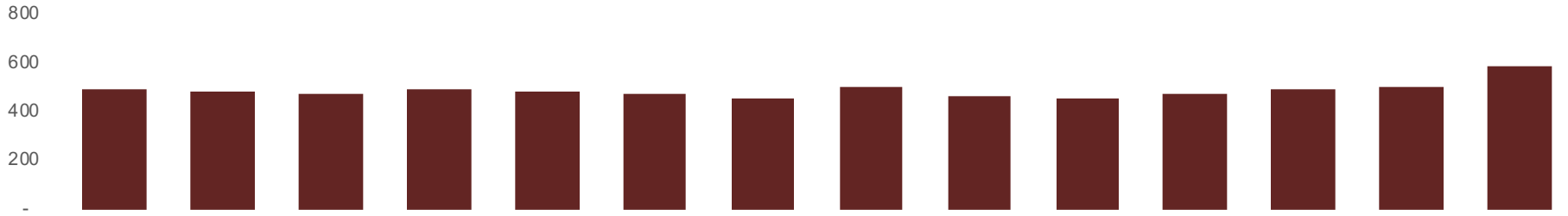
HOSPITALS
CENTRAL ASIA

Kentley Insights

CENTRAL ASIA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	8	9	10	13	14	16	19	25	29	32	34	37	39	48
Annual Growth (%)		13.3%	10.1%	28.5%	8.6%	13.9%	18.6%	30.5%	16.8%	11.6%	6.8%	8.3%	5.4%	5.2%

CENTRAL ASIA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Kazakhstan	4.4	5.1	5.5	7.3	8.1	8.9	9.9	13.6	17.3	19.8	21.0	22.8	24.0	29.0
Uzbekistan	1.2	1.4	1.7	1.9	2.1	2.7	4.3	5.6	5.5	5.9	6.4	7.0	7.5	9.8
Turkmenistan	1.8	1.9	2.2	2.7	2.9	3.4	3.5	4.1	4.5	4.8	5.0	5.3	5.4	6.2
Kyrgyzstan	0.3	0.3	0.3	0.4	0.4	0.5	0.6	0.7	0.8	1.0	1.1	1.2	1.3	1.7
Tajikistan	0.3	0.3	0.3	0.4	0.4	0.5	0.5	0.6	0.6	0.6	0.7	0.8	0.8	1.0

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Kazakhstan	15.0%	7.6%	34.1%	10.4%	9.2%	11.8%	37.0%	27.7%	14.1%	6.5%	8.4%	5.2%	4.8%
Uzbekistan	18.2%	17.3%	14.5%	9.8%	27.1%	60.9%	29.8%	-2.3%	8.0%	8.2%	9.6%	7.1%	7.1%
Turkmenistan	9.2%	11.2%	25.3%	5.6%	17.6%	3.8%	17.4%	10.5%	4.7%	4.9%	5.5%	3.2%	3.5%
Kyrgyzstan	9.6%	11.7%	26.2%	5.5%	16.5%	22.4%	13.8%	14.7%	22.1%	13.0%	13.0%	6.7%	6.7%
Tajikistan	-2.6%	10.1%	28.5%	-4.1%	10.9%	6.2%	21.4%	-5.6%	11.8%	9.9%	10.3%	6.6%	6.1%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Kazakhstan	55.4%	56.2%	54.9%	57.3%	58.2%	55.8%	52.7%	55.3%	60.4%	61.8%	61.6%	61.6%	61.5%	60.7%
Uzbekistan	15.1%	15.7%	16.8%	15.0%	15.1%	16.9%	22.9%	22.8%	19.0%	18.4%	18.6%	18.9%	19.2%	20.6%
Turkmenistan	22.3%	21.5%	21.7%	21.2%	20.6%	21.3%	18.6%	16.7%	15.8%	14.8%	14.6%	14.2%	13.9%	13.0%
Kyrgyzstan	3.3%	3.2%	3.2%	3.2%	3.1%	3.2%	3.3%	2.8%	2.8%	3.0%	3.2%	3.4%	3.4%	3.6%
Tajikistan	3.9%	3.3%	3.3%	3.3%	3.0%	2.9%	2.6%	2.4%	1.9%	1.9%	2.0%	2.0%	2.1%	2.1%

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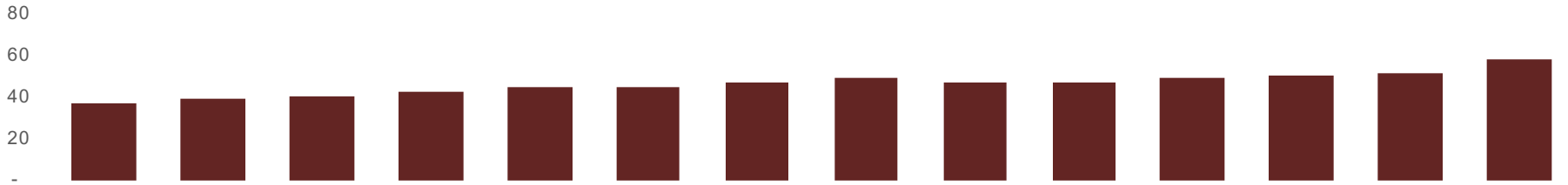
HOSPITALS
OTHER OCEANIA

Kentley Insights

OTHER OCEANIA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	4	4	5	5	5	6	7	7	6	6	6	7	7	8
Annual Growth (%)		-0.6%	7.7%	4.7%	5.8%	8.7%	24.9%	-1.8%	-13.7%	-0.1%	4.9%	5.9%	3.5%	3.9%

OTHER OCEANIA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Papua New Guinea	2.0	2.0	2.3	2.4	2.5	2.6	3.4	3.3	2.9	3.0	3.1	3.3	3.5	4.2
New Caledonia	0.7	0.7	0.7	0.7	0.8	0.8	1.1	1.0	0.9	0.9	0.9	1.0	1.0	1.1
Guam	0.5	0.5	0.5	0.5	0.6	0.6	0.8	0.7	0.6	0.6	0.7	0.7	0.7	0.8
French Polynesia	0.4	0.4	0.4	0.4	0.5	0.5	0.6	0.6	0.5	0.5	0.6	0.6	0.6	0.7
Fiji	0.4	0.4	0.4	0.4	0.4	0.5	0.6	0.7	0.4	0.4	0.5	0.5	0.5	0.6
N. Mariana Islands	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Other Countries	0.5	0.5	0.5	0.5	0.5	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.6	0.7

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Papua New Guinea	-1.7%	14.7%	5.4%	4.7%	5.8%	29.6%	-4.3%	-10.3%	1.0%	5.4%	7.5%	4.4%	4.4%
New Caledonia	0.0%	5.6%	6.7%	6.8%	7.8%	25.3%	-3.0%	-13.6%	-0.9%	4.3%	4.4%	2.3%	3.0%
Guam	-1.0%	1.3%	4.8%	5.7%	6.0%	29.5%	-3.8%	-13.3%	-2.2%	4.1%	4.2%	2.5%	3.0%
French Polynesia	4.2%	-3.4%	0.0%	11.9%	17.9%	6.8%	-0.5%	-6.4%	0.0%	4.1%	3.9%	2.5%	3.3%
Fiji	-0.1%	1.2%	1.7%	5.2%	25.1%	16.3%	20.0%	-39.3%	-0.7%	5.0%	5.1%	3.0%	4.0%
N. Mariana Islands	0.6%	5.6%	4.5%	4.9%	8.8%	25.5%	-4.0%	-13.3%	-3.0%	4.2%	4.3%	2.1%	3.0%
Other Countries	-1.6%	3.7%	5.4%	4.9%	5.2%	23.0%	-5.2%	-10.3%	-1.4%	4.8%	4.7%	3.3%	3.3%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Papua New Guinea	44.7%	44.2%	47.1%	47.4%	46.9%	45.7%	47.4%	46.2%	48.1%	48.6%	48.8%	49.6%	50.0%	51.1%
New Caledonia	14.6%	14.7%	14.4%	14.7%	14.9%	14.7%	14.8%	14.6%	14.6%	14.5%	14.4%	14.2%	14.1%	13.6%
Guam	11.3%	11.2%	10.5%	10.6%	10.5%	10.3%	10.7%	10.5%	10.5%	10.3%	10.2%	10.0%	9.9%	9.6%
French Polynesia	9.1%	9.6%	8.6%	8.2%	8.7%	9.4%	8.0%	8.1%	8.8%	8.9%	8.8%	8.6%	8.5%	8.4%
Fiji	8.5%	8.5%	8.0%	7.8%	7.7%	8.9%	8.3%	10.1%	7.1%	7.1%	7.1%	7.0%	7.0%	7.0%
N. Mariana Islands	1.3%	1.4%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.3%	1.2%	1.2%	1.2%
Other Countries	10.4%	10.3%	10.0%	10.0%	9.9%	9.6%	9.5%	9.1%	9.5%	9.4%	9.4%	9.3%	9.3%	9.1%

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HOSPITALS
EUROPE

Kentley Insights

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Belgium
Austria
Luxembourg
Monaco
Liechtenstein

SOUTHERN EUROPE
Italy
Spain
Portugal
Malta
Andorra
San Marino

UK & IRELAND
United Kingdom
Ireland

EASTERN EUROPE
Russia
Poland
Czech Republic
Romania
Hungary
Ukraine
Slovakia
Belarus
Azerbaijan
Georgia
Armenia
Moldova

NORTHERN EUROPE
Sweden
Norway
Denmark
Finland
Lithuania
Latvia
Estonia
Iceland

SE EUROPE
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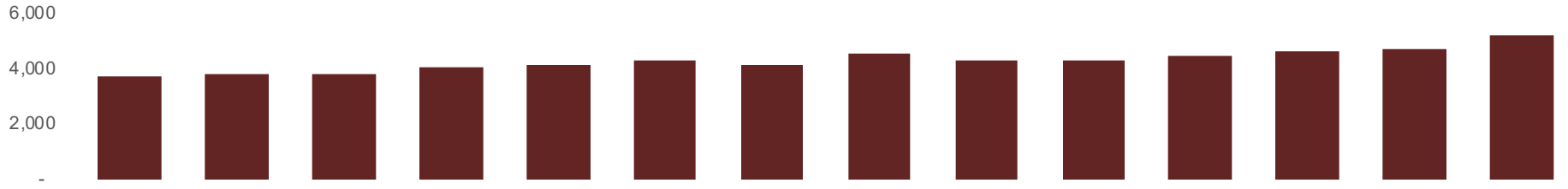
HOSPITALS
EUROPE

Kentley Insights

EUROPE SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	3,780	3,795	3,836	4,048	4,156	4,301	4,198	4,597	4,361	4,361	4,485	4,631	4,718	5,206
Annual Growth (%)		0.4%	1.1%	5.5%	2.7%	3.5%	-2.4%	9.5%	-5.1%	0.0%	2.8%	3.3%	1.9%	2.5%

EUROPE REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
WESTERN EUROPE	1,863	1,866	1,885	1,963	1,988	2,037	1,960	2,142	2,009	1,971	2,008	2,061	2,093	2,284
SOUTHERN EUROPE	501	512	525	559	573	598	581	616	582	591	612	633	645	707
UK & IRELAND	546	556	567	606	623	651	637	688	658	648	666	694	705	777
EASTERN EUROPE	334	313	311	351	387	410	417	496	469	483	508	525	537	602
NORTHERN EUROPE	375	382	387	405	416	430	428	461	454	467	481	498	509	566
SE EUROPE	160	165	160	164	169	174	176	194	188	200	210	220	228	270

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
WESTERN EUROPE	0.2%	1.0%	4.1%	1.3%	2.5%	-3.8%	9.3%	-6.2%	-1.9%	1.9%	2.6%	1.5%	2.2%
SOUTHERN EUROPE	2.2%	2.5%	6.4%	2.5%	4.4%	-3.0%	6.1%	-5.5%	1.6%	3.5%	3.4%	1.9%	2.3%
UK & IRELAND	1.7%	1.9%	7.0%	2.8%	4.6%	-2.2%	8.0%	-4.4%	-1.5%	2.7%	4.2%	1.6%	2.5%
EASTERN EUROPE	-6.2%	-0.6%	12.8%	10.3%	5.8%	1.8%	18.9%	-5.4%	2.9%	5.1%	3.5%	2.3%	2.9%
NORTHERN EUROPE	1.7%	1.5%	4.7%	2.6%	3.5%	-0.6%	7.7%	-1.4%	2.8%	3.0%	3.4%	2.4%	2.7%
SE EUROPE	3.1%	-3.1%	2.3%	3.0%	3.1%	1.0%	10.6%	-3.2%	6.6%	4.6%	5.0%	3.6%	4.3%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
WESTERN EUROPE	49.3%	49.2%	49.1%	48.5%	47.8%	47.4%	46.7%	46.6%	46.1%	45.2%	44.8%	44.5%	44.4%	43.9%
SOUTHERN EUROPE	13.3%	13.5%	13.7%	13.8%	13.8%	13.9%	13.8%	13.4%	13.4%	13.6%	13.6%	13.7%	13.7%	13.6%
UK & IRELAND	14.5%	14.6%	14.8%	15.0%	15.0%	15.1%	15.2%	15.0%	15.1%	14.9%	14.8%	15.0%	14.9%	14.9%
EASTERN EUROPE	8.8%	8.3%	8.1%	8.7%	9.3%	9.5%	9.9%	10.8%	10.8%	11.1%	11.3%	11.3%	11.4%	11.6%
NORTHERN EUROPE	9.9%	10.1%	10.1%	10.0%	10.0%	10.0%	10.2%	10.0%	10.4%	10.7%	10.7%	10.7%	10.8%	10.9%
SE EUROPE	4.2%	4.4%	4.2%	4.0%	4.1%	4.0%	4.2%	4.2%	4.3%	4.6%	4.7%	4.8%	4.8%	5.2%

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HOSPITALS
WESTERN EUROPE

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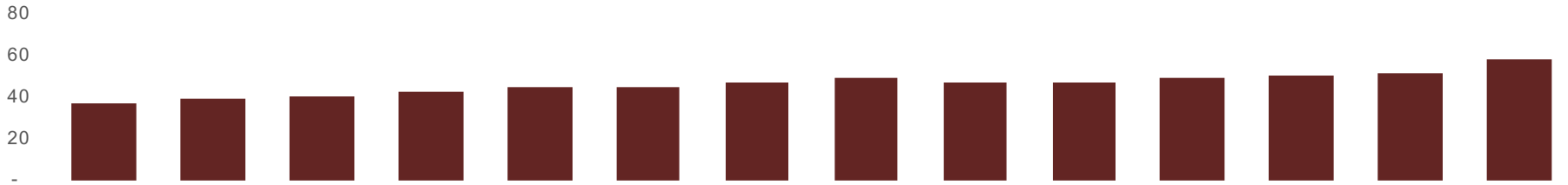
WESTERN EUROPE SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	1,863	1,866	1,885	1,963	1,988	2,037	1,960	2,142	2,009	1,971	2,008	2,061	2,093	2,284
Annual Growth (%)		0.2%	1.0%	4.1%	1.3%	2.5%	-3.8%	9.3%	-6.2%	-1.9%	1.9%	2.6%	1.5%	2.2%

WESTERN EUROPE REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Germany	749.7	752.4	755.2	783.3	783.4	788.8	765.6	831.5	775.7	753.4	760.7	776.4	787.5	855.0
France	585.3	579.5	587.4	610.7	627.1	652.2	621.7	693.6	644.8	636.0	652.3	670.3	680.5	742.5
Netherlands	209.0	212.1	216.8	225.4	225.9	233.1	226.7	236.6	223.7	222.5	228.2	236.7	241.1	265.0
Switzerland	154.7	154.8	155.2	162.2	165.1	169.3	153.1	169.4	164.2	160.3	164.9	170.1	173.4	191.7
Belgium	83.5	86.0	88.4	92.7	94.6	97.2	95.7	103.7	98.1	98.1	100.6	103.5	104.8	114.2
Austria	65.0	65.7	66.5	72.1	75.8	80.3	80.9	90.3	86.8	84.8	85.5	87.6	88.7	96.4
Other Countries	15.7	15.7	15.8	16.2	16.1	16.6	15.9	17.1	16.0	15.7	16.0	16.4	16.8	18.9

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Germany	0.4%	0.4%	3.7%	0.0%	0.7%	-2.9%	8.6%	-6.7%	-2.9%	1.0%	2.1%	1.4%	2.1%
France	-1.0%	1.4%	4.0%	2.7%	4.0%	-4.7%	11.6%	-7.0%	-1.4%	2.6%	2.8%	1.5%	2.2%
Netherlands	1.5%	2.2%	4.0%	0.2%	3.2%	-2.7%	4.4%	-5.5%	-0.6%	2.6%	3.8%	1.8%	2.4%
Switzerland	0.1%	0.2%	4.5%	1.8%	2.6%	-9.6%	10.7%	-3.1%	-2.4%	2.9%	3.2%	1.9%	2.5%
Belgium	2.9%	2.8%	4.9%	2.0%	2.7%	-1.6%	8.5%	-5.4%	-0.1%	2.6%	2.9%	1.3%	2.2%
Austria	1.1%	1.1%	8.4%	5.2%	5.8%	0.8%	11.7%	-3.9%	-2.3%	0.8%	2.5%	1.3%	2.1%
Other Countries	0.6%	0.3%	2.6%	-0.5%	2.9%	-4.3%	7.5%	-6.2%	-1.7%	1.9%	2.4%	2.2%	3.0%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Germany	40.2%	40.3%	40.1%	39.9%	39.4%	38.7%	39.1%	38.8%	38.6%	38.2%	37.9%	37.7%	37.6%	37.4%
France	31.4%	31.1%	31.2%	31.1%	31.5%	32.0%	31.7%	32.4%	32.1%	32.3%	32.5%	32.5%	32.5%	32.5%
Netherlands	11.2%	11.4%	11.5%	11.5%	11.4%	11.4%	11.6%	11.0%	11.1%	11.3%	11.4%	11.5%	11.5%	11.6%
Switzerland	8.3%	8.3%	8.2%	8.3%	8.3%	8.3%	7.8%	7.9%	8.2%	8.1%	8.2%	8.3%	8.3%	8.4%
Belgium	4.5%	4.6%	4.7%	4.7%	4.8%	4.8%	4.9%	4.8%	4.9%	5.0%	5.0%	5.0%	5.0%	5.0%
Austria	3.5%	3.5%	3.5%	3.7%	3.8%	3.9%	4.1%	4.2%	4.3%	4.3%	4.3%	4.2%	4.2%	4.2%
Other Countries	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%	0.8%

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HOSPITALS
SOUTHERN EUROPE

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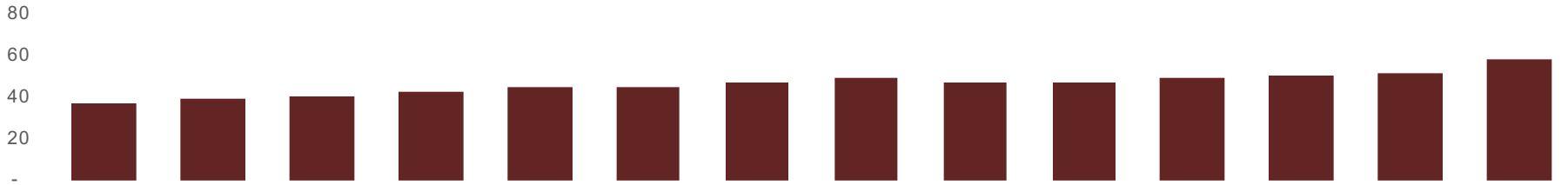
SOUTHERN EUROPE SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	501	512	525	559	573	598	581	616	582	591	612	633	645	707
Annual Growth (%)		2.2%	2.5%	6.4%	2.5%	4.4%	-3.0%	6.1%	-5.5%	1.6%	3.5%	3.4%	1.9%	2.3%

SOUTHERN EUROPE REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Italy	272.6	278.8	284.3	300.6	305.7	318.7	309.3	317.3	298.2	302.5	309.3	316.6	320.2	342.8
Spain	196.7	199.6	205.6	220.3	227.5	235.9	227.9	249.5	237.4	242.2	254.2	266.1	273.3	306.1
Portugal	29.6	31.2	32.7	35.3	36.8	40.4	40.2	45.5	43.3	43.5	45.0	46.7	47.9	53.5
Malta	1.9	2.0	2.1	2.2	2.4	2.6	2.5	2.8	2.6	2.6	2.8	2.9	3.0	3.7
Andorra	0.4	0.4	0.4	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.6
San Marino	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.3

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Italy	2.3%	2.0%	5.7%	1.7%	4.3%	-2.9%	2.6%	-6.0%	1.4%	2.3%	2.4%	1.1%	1.7%
Spain	1.5%	3.0%	7.2%	3.2%	3.7%	-3.4%	9.5%	-4.8%	2.0%	5.0%	4.7%	2.7%	2.9%
Portugal	5.5%	4.6%	8.0%	4.4%	9.5%	-0.4%	13.3%	-4.9%	0.3%	3.7%	3.8%	2.5%	2.8%
Malta	4.9%	3.1%	6.0%	7.2%	9.8%	-1.9%	11.9%	-9.0%	-0.8%	7.7%	5.9%	4.3%	5.0%
Andorra	3.3%	1.1%	7.9%	4.4%	5.4%	-6.7%	7.9%	-3.2%	0.2%	1.8%	2.3%	1.9%	2.7%
San Marino	4.2%	-5.8%	7.1%	-0.7%	3.9%	-18.3%	10.9%	1.1%	0.8%	2.5%	3.4%	1.9%	2.4%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Italy	54.4%	54.4%	54.1%	53.8%	53.3%	53.3%	53.3%	51.5%	51.2%	51.1%	50.5%	50.0%	49.6%	48.5%
Spain	39.2%	39.0%	39.1%	39.4%	39.7%	39.4%	39.2%	40.5%	40.8%	41.0%	41.5%	42.0%	42.4%	43.3%
Portugal	5.9%	6.1%	6.2%	6.3%	6.4%	6.7%	6.9%	7.4%	7.4%	7.3%	7.4%	7.4%	7.4%	7.6%
Malta	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.4%	0.5%	0.4%	0.4%	0.5%	0.5%	0.5%	0.5%
Andorra	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
San Marino	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

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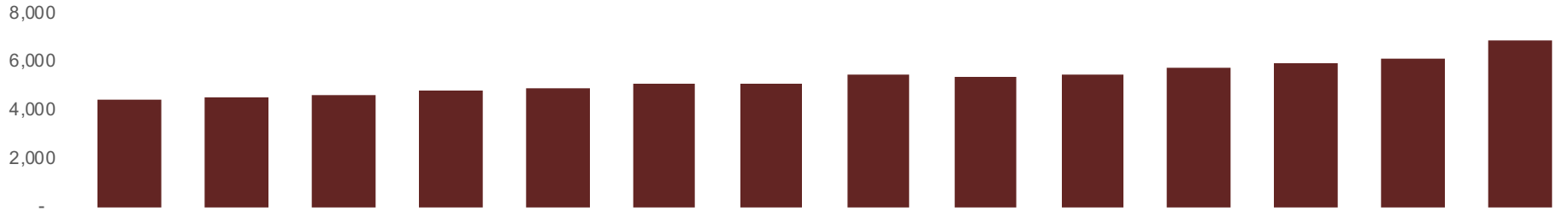
HOSPITALS
UNITED KINGDOM & IRELAND

Kentley Insights

UNITED KINGDOM & IRELAND SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	546	556	567	606	623	651	637	688	658	648	666	694	705	777
Annual Growth (%)		1.7%	1.9%	7.0%	2.8%	4.6%	-2.2%	8.0%	-4.4%	-1.5%	2.7%	4.2%	1.6%	2.5%

UNITED KINGDOM & IRELAND REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
United Kingdom	492.0	499.9	509.5	546.0	561.2	587.7	575.2	620.5	594.5	585.4	600.5	619.4	628.3	688.9
Ireland	54.3	55.9	57.0	59.9	61.5	63.7	61.7	67.2	63.3	62.9	65.4	74.7	77.0	88.4

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
United Kingdom	1.6%	1.9%	7.2%	2.8%	4.7%	-2.1%	7.9%	-4.2%	-1.5%	2.6%	3.2%	1.4%	2.3%
Ireland	3.0%	2.0%	5.1%	2.6%	3.6%	-3.2%	9.0%	-5.8%	-0.7%	4.1%	14.2%	3.1%	3.5%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
United Kingdom	90.1%	89.9%	89.9%	90.1%	90.1%	90.2%	90.3%	90.2%	90.4%	90.3%	90.2%	89.2%	89.1%	88.6%
Ireland	9.9%	10.1%	10.1%	9.9%	9.9%	9.8%	9.7%	9.8%	9.6%	9.7%	9.8%	10.8%	10.9%	11.4%

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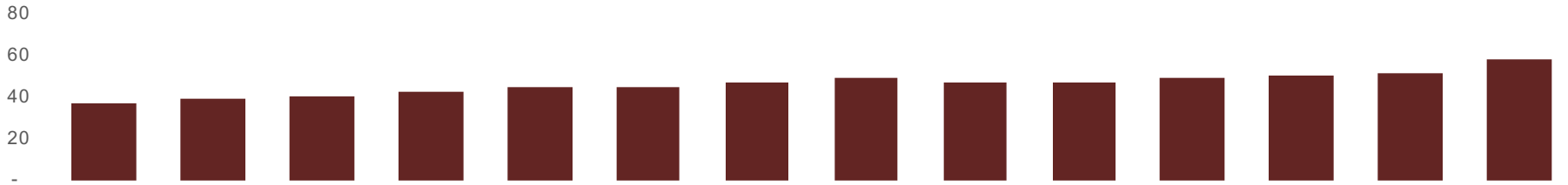
HOSPITALS
EASTERN EUROPE

Kentley Insights

EASTERN EUROPE SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	334	313	311	351	387	410	417	496	469	483	508	525	537	602
Annual Growth (%)		-6.2%	-0.6%	12.8%	10.3%	5.8%	1.8%	18.9%	-5.4%	2.9%	5.1%	3.5%	2.3%	2.9%

EASTERN EUROPE REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Russia	169.2	163.6	165.7	178.6	201.2	205.3	206.1	254.1	244.4	253.9	270.1	277.8	282.6	308.0
Poland	52.5	53.6	55.1	62.8	68.2	74.8	77.8	94.1	86.5	87.8	91.7	96.8	100.6	117.5
Czech Republic	24.6	18.6	21.4	26.9	32.5	36.0	37.5	39.7	38.1	38.4	39.5	41.2	42.4	48.0
Romania	45.9	33.1	23.6	32.1	34.2	36.5	36.1	38.2	35.2	35.7	36.6	37.5	38.0	43.4
Hungary	9.6	10.2	11.2	13.7	13.7	15.9	17.6	20.1	20.1	21.3	21.7	22.2	22.7	25.9
Ukraine	16.6	16.4	15.7	16.1	15.3	15.9	15.8	16.6	13.0	13.0	13.6	14.1	14.5	17.3
Other Countries	15.6	17.8	18.7	21.0	22.3	25.5	26.5	33.3	32.1	32.7	34.4	35.7	36.6	41.9

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Russia	-3.3%	1.2%	7.8%	12.7%	2.0%	0.4%	23.2%	-3.8%	3.9%	6.4%	2.9%	1.7%	2.2%
Poland	2.1%	2.8%	13.9%	8.7%	9.6%	4.0%	20.9%	-8.0%	1.5%	4.5%	5.5%	3.9%	4.0%
Czech Republic	-24.3%	15.0%	25.6%	20.5%	10.9%	4.1%	5.9%	-4.0%	0.8%	2.8%	4.4%	2.8%	3.1%
Romania	-27.9%	-28.7%	36.0%	6.4%	7.0%	-1.3%	6.0%	-7.8%	1.5%	2.4%	2.6%	1.3%	3.4%
Hungary	7.0%	9.0%	22.9%	0.0%	16.2%	10.1%	14.6%	-0.3%	6.1%	2.1%	2.3%	2.3%	3.3%
Ukraine	-1.5%	-4.1%	2.2%	-5.0%	4.2%	-0.8%	5.5%	-21.6%	-0.2%	4.7%	3.7%	2.6%	4.6%
Other Countries	14.3%	5.2%	12.0%	6.1%	14.4%	4.0%	25.6%	-3.7%	1.9%	5.1%	4.0%	2.4%	3.4%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Russia	50.6%	52.2%	53.2%	50.9%	52.0%	50.1%	49.4%	51.2%	52.1%	52.6%	53.2%	52.9%	52.6%	51.2%
Poland	15.7%	17.1%	17.7%	17.9%	17.6%	18.2%	18.6%	19.0%	18.4%	18.2%	18.1%	18.4%	18.7%	19.5%
Czech Republic	7.4%	5.9%	6.9%	7.7%	8.4%	8.8%	9.0%	8.0%	8.1%	8.0%	7.8%	7.8%	7.9%	8.0%
Romania	13.7%	10.6%	7.6%	9.1%	8.8%	8.9%	8.6%	7.7%	7.5%	7.4%	7.2%	7.1%	7.1%	7.2%
Hungary	2.9%	3.3%	3.6%	3.9%	3.5%	3.9%	4.2%	4.1%	4.3%	4.4%	4.3%	4.2%	4.2%	4.3%
Ukraine	5.0%	5.2%	5.0%	4.6%	3.9%	3.9%	3.8%	3.4%	2.8%	2.7%	2.7%	2.7%	2.7%	2.9%
Other Countries	4.7%	5.7%	6.0%	6.0%	5.8%	6.2%	6.4%	6.7%	6.8%	6.8%	6.8%	6.8%	6.8%	7.0%

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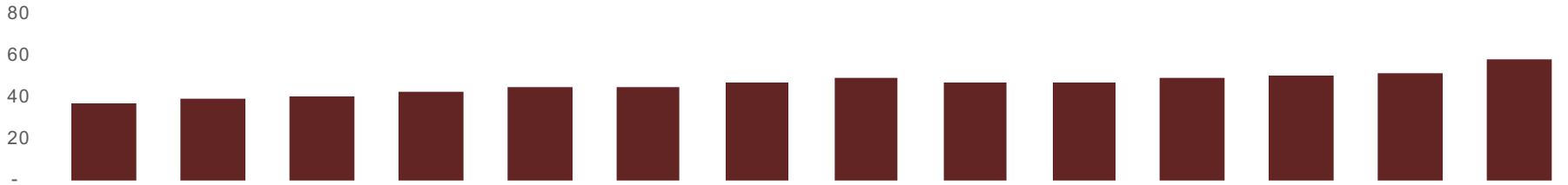
HOSPITALS
NORTHERN EUROPE

Kentley Insights

NORTHERN EUROPE SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	375	382	387	405	416	430	428	461	454	467	481	498	509	566
Annual Growth (%)		1.7%	1.5%	4.7%	2.6%	3.5%	-0.6%	7.7%	-1.4%	2.8%	3.0%	3.4%	2.4%	2.7%

NORTHERN EUROPE REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Sweden	125.0	128.6	130.9	138.2	141.4	145.7	142.8	152.2	145.9	147.8	151.4	156.5	160.6	180.3
Norway	98.0	98.1	97.9	101.9	102.9	104.2	103.4	108.7	114.3	115.7	119.0	122.5	125.2	137.7
Denmark	96.5	96.9	97.4	99.0	100.5	102.9	100.9	107.4	102.1	106.9	112.2	117.5	120.6	134.4
Finland	40.0	41.7	44.1	48.4	52.4	57.8	60.9	69.7	68.0	71.7	73.1	74.6	75.8	83.0
Lithuania	7.9	7.9	8.0	8.3	8.3	8.5	7.9	8.7	8.3	8.5	8.9	9.3	9.7	11.2
Latvia	3.3	3.4	3.6	3.9	4.1	4.3	4.5	5.0	5.1	5.4	5.5	5.7	5.9	6.7
Other Countries	4.7	5.0	5.4	5.8	6.4	7.0	7.6	9.0	10.7	11.0	11.0	11.3	11.6	13.1

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Sweden	2.9%	1.8%	5.5%	2.3%	3.1%	-2.0%	6.6%	-4.2%	1.3%	2.5%	3.4%	2.6%	2.9%
Norway	0.2%	-0.2%	4.0%	1.0%	1.2%	-0.7%	5.1%	5.2%	1.2%	2.9%	3.0%	2.1%	2.4%
Denmark	0.4%	0.5%	1.6%	1.5%	2.4%	-2.0%	6.5%	-4.9%	4.6%	5.0%	4.8%	2.6%	2.7%
Finland	4.1%	5.9%	9.7%	8.4%	10.2%	5.4%	14.5%	-2.5%	5.5%	1.9%	2.1%	1.6%	2.3%
Lithuania	0.4%	1.4%	3.7%	-0.1%	2.5%	-7.1%	9.5%	-4.6%	3.3%	4.5%	4.8%	3.5%	3.7%
Latvia	5.2%	5.8%	8.7%	4.9%	5.1%	2.5%	12.7%	2.6%	4.8%	1.5%	4.0%	2.8%	3.4%
Other Countries	6.5%	8.8%	6.3%	10.5%	10.0%	8.4%	18.2%	19.0%	2.5%	0.7%	2.9%	2.3%	3.1%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Sweden	33.3%	33.7%	33.8%	34.1%	34.0%	33.9%	33.4%	33.0%	32.1%	31.6%	31.5%	31.5%	31.5%	31.8%
Norway	26.1%	25.7%	25.3%	25.1%	24.7%	24.2%	24.2%	23.6%	25.2%	24.8%	24.7%	24.6%	24.6%	24.3%
Denmark	25.7%	25.4%	25.1%	24.4%	24.2%	23.9%	23.6%	23.3%	22.5%	22.9%	23.3%	23.6%	23.7%	23.7%
Finland	10.7%	10.9%	11.4%	11.9%	12.6%	13.4%	14.2%	15.1%	15.0%	15.4%	15.2%	15.0%	14.9%	14.7%
Lithuania	2.1%	2.1%	2.1%	2.0%	2.0%	2.0%	1.8%	1.9%	1.8%	1.8%	1.9%	1.9%	1.9%	2.0%
Latvia	0.9%	0.9%	0.9%	1.0%	1.0%	1.0%	1.0%	1.1%	1.1%	1.2%	1.1%	1.1%	1.1%	1.2%
Other Countries	1.3%	1.3%	1.4%	1.4%	1.5%	1.6%	1.8%	2.0%	2.4%	2.3%	2.3%	2.3%	2.3%	2.3%

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HOSPITALS
SOUTHEASTERN EUROPE

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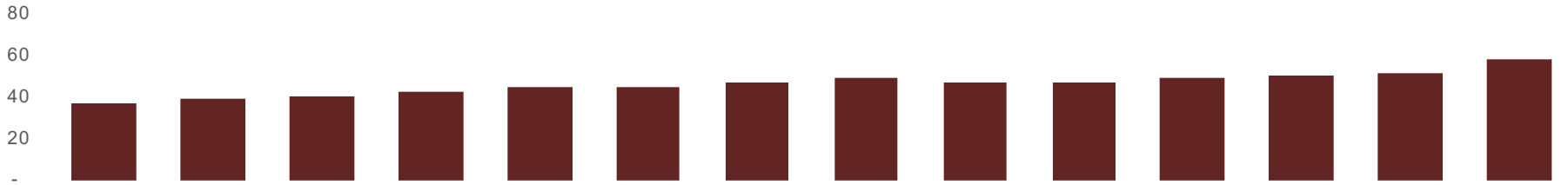
SOUTHEASTERN EUROPE SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	160	165	160	164	169	174	176	194	188	200	210	220	228	270
Annual Growth (%)		3.1%	-3.1%	2.3%	3.0%	3.1%	1.0%	10.6%	-3.2%	6.6%	4.6%	5.0%	3.6%	4.3%

SOUTHEASTERN EUROPE REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Turkey	107.4	112.5	106.9	108.6	110.0	113.4	109.5	121.4	113.4	121.9	127.7	134.7	140.1	168.9
Greece	13.0	13.4	14.0	14.6	16.4	16.8	20.1	22.4	24.3	25.7	26.6	27.7	28.4	31.6
Bulgaria	8.8	8.9	8.3	8.4	8.9	9.1	10.1	10.6	11.1	11.7	12.3	12.9	13.3	15.4
Croatia	7.7	7.7	7.9	8.2	8.4	8.6	8.7	9.4	10.1	10.5	11.0	11.6	12.0	13.8
Slovenia	6.5	6.0	6.1	6.2	6.7	7.1	7.6	8.7	8.6	8.9	9.1	9.4	9.7	11.0
Serbia	8.5	8.3	8.1	8.3	8.5	8.3	8.6	9.3	8.6	9.2	9.7	10.0	10.4	12.4
Other Countries	8.6	8.6	8.8	9.4	9.9	10.6	10.9	12.3	11.9	12.5	13.1	13.8	14.3	16.8

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Turkey	4.8%	-4.9%	1.6%	1.3%	3.1%	-3.4%	10.9%	-6.6%	7.5%	4.8%	5.5%	4.0%	4.8%
Greece	3.3%	4.9%	3.9%	12.5%	2.2%	20.0%	11.1%	8.7%	5.7%	3.6%	4.0%	2.4%	2.8%
Bulgaria	0.7%	-6.7%	1.7%	6.0%	1.4%	11.9%	4.9%	4.8%	4.9%	4.9%	5.0%	3.4%	3.8%
Croatia	1.0%	2.6%	3.8%	1.4%	2.8%	1.2%	8.6%	6.9%	3.8%	5.3%	5.1%	3.2%	3.7%
Slovenia	-7.9%	1.1%	2.8%	7.0%	6.9%	7.1%	14.5%	-1.8%	3.1%	3.2%	3.0%	2.6%	3.3%
Serbia	-1.6%	-2.3%	1.7%	2.7%	-1.8%	2.6%	9.0%	-8.1%	7.0%	5.4%	3.9%	3.4%	4.6%
Other Countries	-0.3%	2.7%	6.8%	4.5%	7.4%	3.3%	12.2%	-3.4%	5.3%	5.1%	5.0%	3.5%	4.2%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Turkey	66.9%	68.0%	66.7%	66.3%	65.2%	65.2%	62.4%	62.5%	60.3%	60.9%	60.9%	61.2%	61.4%	62.6%
Greece	8.1%	8.1%	8.8%	8.9%	9.7%	9.7%	11.5%	11.5%	12.9%	12.8%	12.7%	12.6%	12.4%	11.7%
Bulgaria	5.5%	5.4%	5.2%	5.1%	5.3%	5.2%	5.8%	5.5%	5.9%	5.8%	5.8%	5.8%	5.8%	5.7%
Croatia	4.8%	4.7%	5.0%	5.0%	5.0%	4.9%	4.9%	4.9%	5.4%	5.2%	5.3%	5.3%	5.2%	5.1%
Slovenia	4.1%	3.6%	3.8%	3.8%	4.0%	4.1%	4.3%	4.5%	4.6%	4.4%	4.4%	4.3%	4.2%	4.1%
Serbia	5.3%	5.0%	5.1%	5.1%	5.0%	4.8%	4.9%	4.8%	4.6%	4.6%	4.6%	4.6%	4.6%	4.6%
Other Countries	5.4%	5.2%	5.5%	5.8%	5.8%	6.1%	6.2%	6.3%	6.3%	6.2%	6.3%	6.3%	6.3%	6.2%

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HOSPITALS

AFRICA & MIDDLE EAST

Kentley Insights

MIDDLE EAST
Saudi Arabia
Iran
United Arab Emirates
Israel
Iraq
Qatar
Kuwait
Oman
Lebanon
Jordan
Bahrain
Yemen
Syria
Palestine

NORTH AFRICA
Egypt
Algeria
Morocco
Sudan
Tunisia
Libya
South Sudan

WESTERN AFRICA
Nigeria
Ghana
Ivory Coast
Senegal
Mali
Burkina Faso
Niger
Guinea
Benin
Mauritania
Togo
Sierra Leone
Liberia
Cape Verde
Gambia, The
Guinea-Bissau

CENTRAL AFRICA
Angola
Congo (DR)
Cameroon
Gabon
Congo
Equatorial Guinea
Chad
Central African Republic
Sao Tome and Principe

EASTERN AFRICA
Kenya
Ethiopia
Tanzania
Uganda
Zambia
Zimbabwe
Mozambique
Mauritius
Madagascar
Rwanda
Malawi
Eritrea
Burundi
Djibouti
Seychelles
Somalia
Comoros

SOUTHERN AFRICA
South Africa
Botswana
Namibia
Eswatini
Lesotho

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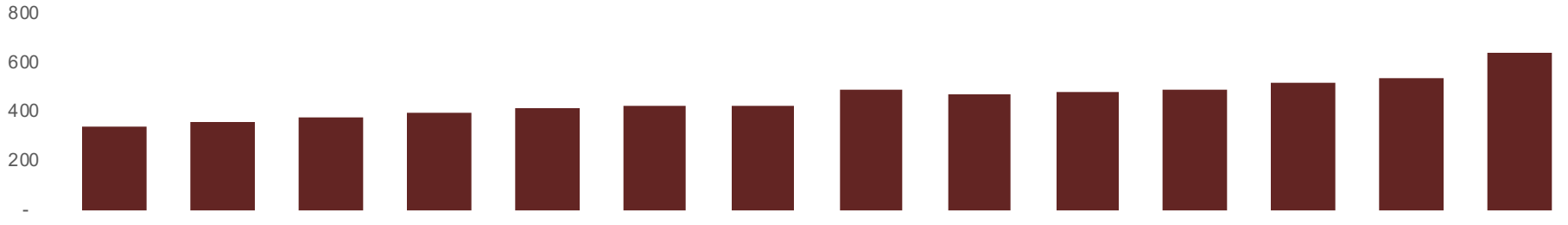
HOSPITALS
AFRICA & MIDDLE EAST

Kentley Insights

AFRICA & MIDDLE EAST SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	344	357	377	402	415	429	423	490	470	479	496	523	538	640
Annual Growth (%)		4.0%	5.5%	6.6%	3.3%	3.2%	-1.4%	16.0%	-4.2%	2.0%	3.6%	5.3%	2.8%	4.4%

AFRICA & MIDDLE EAST REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
MIDDLE EAST	217	229	243	256	264	268	255	297	287	296	305	319	325	378
SOUTHERN AFRICA	23	24	26	28	29	31	32	34	32	32	33	34	34	38
NORTH AFRICA	45	46	48	53	56	59	65	79	74	74	76	81	85	104
EASTERN AFRICA	22	23	24	27	28	30	31	35	34	34	37	40	42	56
CENTRAL AFRICA	19	18	18	18	18	19	19	22	20	20	21	23	23	28

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
MIDDLE EAST	5.4%	5.9%	5.6%	3.0%	1.5%	-4.9%	16.7%	-3.4%	3.1%	3.1%	4.8%	1.7%	3.8%
SOUTHERN AFRICA	4.8%	10.6%	7.9%	2.9%	5.5%	2.7%	8.1%	-5.1%	-0.9%	1.9%	2.9%	1.9%	2.8%
NORTH AFRICA	0.4%	6.1%	8.9%	7.0%	5.5%	9.4%	22.1%	-6.8%	-0.1%	3.2%	6.6%	4.7%	5.2%
EASTERN AFRICA	6.1%	3.2%	11.8%	4.1%	7.2%	3.4%	10.9%	-2.5%	2.2%	6.9%	8.0%	6.8%	7.3%
CENTRAL AFRICA	-4.7%	-1.0%	5.0%	-4.1%	9.5%	-2.5%	15.7%	-6.2%	-1.6%	6.0%	5.2%	3.9%	4.8%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
MIDDLE EAST	63.2%	64.0%	64.3%	63.8%	63.5%	62.5%	60.2%	60.6%	61.1%	61.7%	61.4%	61.1%	60.4%	59.0%
SOUTHERN AFRICA	6.6%	6.6%	6.9%	7.0%	7.0%	7.2%	7.5%	6.9%	6.9%	6.7%	6.6%	6.4%	6.4%	6.0%
NORTH AFRICA	13.2%	12.7%	12.8%	13.1%	13.6%	13.8%	15.4%	16.2%	15.7%	15.4%	15.4%	15.5%	15.8%	16.3%
EASTERN AFRICA	6.4%	6.6%	6.4%	6.7%	6.8%	7.0%	7.4%	7.0%	7.2%	7.2%	7.4%	7.6%	7.9%	8.8%
CENTRAL AFRICA	5.4%	5.0%	4.7%	4.6%	4.3%	4.5%	4.5%	4.5%	4.4%	4.2%	4.3%	4.3%	4.4%	4.4%

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HOSPITALS
MIDDLE EAST

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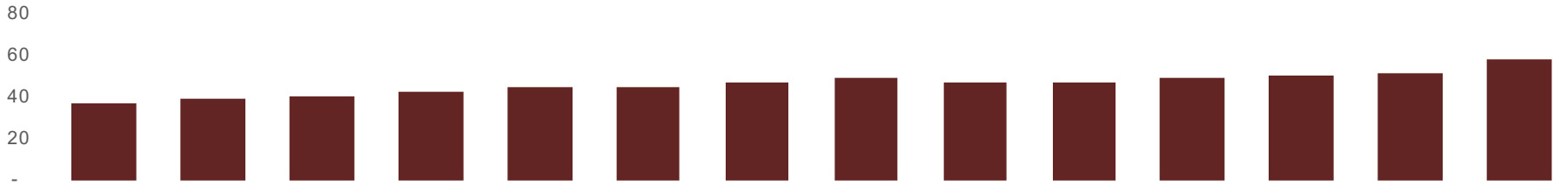
MIDDLE EAST SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	217	229	243	256	264	268	255	297	287	296	305	319	325	378
Annual Growth (%)		5.4%	5.9%	5.6%	3.0%	1.5%	-4.9%	16.7%	-3.4%	3.1%	3.1%	4.8%	1.7%	3.8%

MIDDLE EAST REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Saudi Arabia	59.3	66.6	75.7	85.8	86.2	87.5	78.6	97.8	93.1	99.1	103.1	109.6	113.7	135.3
Iran	29.5	30.5	30.8	28.9	28.3	26.2	25.3	28.6	29.3	29.5	31.1	31.2	29.5	30.2
United Arab Emirates	14.5	14.7	13.8	14.4	15.1	16.1	16.5	21.3	21.3	21.2	22.4	24.1	25.0	30.5
Israel	62.6	63.5	64.4	67.8	72.7	74.1	73.4	82.6	79.2	81.1	83.1	87.0	90.6	108.3
Iraq	14.4	14.6	15.5	15.0	19.7	20.7	19.3	21.4	20.3	20.4	20.7	21.0	19.7	21.3
Qatar	8.0	9.1	11.0	11.4	8.7	9.9	9.9	9.9	9.2	9.6	10.0	10.5	9.6	10.0
Other Countries	28.9	29.9	31.3	32.9	33.1	33.3	31.7	35.3	34.4	34.9	34.6	36.0	36.6	41.9

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Saudi Arabia	12.4%	13.6%	13.3%	0.4%	1.6%	-10.2%	24.4%	-4.8%	6.4%	4.1%	6.4%	3.7%	4.4%
Iran	3.4%	1.2%	-6.3%	-2.1%	-7.5%	-3.4%	13.3%	2.4%	0.7%	5.2%	0.4%	-5.5%	0.6%
United Arab Emirates	1.8%	-6.6%	4.8%	4.6%	6.9%	2.5%	28.7%	0.1%	-0.3%	5.5%	7.7%	3.7%	5.1%
Israel	1.4%	1.5%	5.2%	7.3%	1.9%	-1.0%	12.7%	-4.2%	2.4%	2.5%	4.8%	4.1%	4.6%
Iraq	1.4%	6.4%	-3.0%	31.2%	4.8%	-6.7%	11.1%	-5.1%	0.4%	1.6%	1.5%	-6.2%	2.0%
Qatar	14.0%	20.5%	3.5%	-23.5%	13.4%	0.0%	0.6%	-7.1%	4.4%	3.9%	4.7%	-8.0%	1.0%
Other Countries	3.5%	4.7%	5.1%	0.5%	0.7%	-4.9%	11.4%	-2.6%	1.4%	-0.8%	4.1%	1.7%	3.4%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Saudi Arabia	27.3%	29.1%	31.2%	33.5%	32.7%	32.7%	30.9%	32.9%	32.5%	33.5%	33.8%	34.3%	35.0%	35.8%
Iran	13.6%	13.3%	12.7%	11.3%	10.7%	9.8%	9.9%	9.6%	10.2%	10.0%	10.2%	9.8%	9.1%	8.0%
United Arab Emirates	6.7%	6.4%	5.7%	5.6%	5.7%	6.0%	6.5%	7.2%	7.4%	7.2%	7.3%	7.5%	7.7%	8.1%
Israel	28.8%	27.7%	26.6%	26.5%	27.6%	27.7%	28.8%	27.8%	27.6%	27.4%	27.2%	27.2%	27.9%	28.7%
Iraq	6.6%	6.4%	6.4%	5.9%	7.5%	7.7%	7.6%	7.2%	7.1%	6.9%	6.8%	6.6%	6.1%	5.7%
Qatar	3.7%	4.0%	4.5%	4.4%	3.3%	3.7%	3.9%	3.3%	3.2%	3.3%	3.3%	3.3%	3.0%	2.7%
Other Countries	13.3%	13.1%	12.9%	12.9%	12.5%	12.4%	12.5%	11.9%	12.0%	11.8%	11.3%	11.3%	11.3%	11.1%

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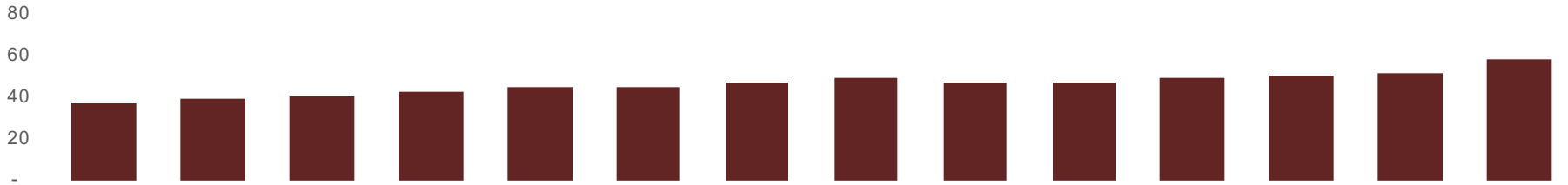
HOSPITALS
NORTH AFRICA

Kentley Insights

NORTH AFRICA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	45	46	48	53	56	59	65	79	74	74	76	81	85	104
Annual Growth (%)		0.4%	6.1%	8.9%	7.0%	5.5%	9.4%	22.1%	-6.8%	-0.1%	3.2%	6.6%	4.7%	5.2%

NORTH AFRICA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Egypt	21.9	22.1	23.3	25.6	27.0	28.3	31.2	38.1	35.7	35.5	36.9	39.2	41.1	51.7
Algeria	10.4	10.1	11.0	11.9	13.1	13.9	15.0	18.3	16.8	16.8	17.7	18.7	19.5	22.9
Morocco	6.7	6.8	7.4	8.1	8.6	9.0	9.9	12.1	11.4	11.6	12.2	13.0	13.7	16.9
Sudan	2.1	2.2	2.3	2.5	2.6	2.8	3.0	3.4	3.2	3.2	2.5	2.6	2.6	3.5
Tunisia	2.3	2.3	2.4	2.7	3.0	3.2	3.4	4.5	4.0	4.0	4.1	4.3	4.4	4.9
Libya	1.9	1.9	1.6	1.6	1.8	2.0	2.2	2.7	2.5	2.5	2.7	3.2	3.4	4.1
South Sudan	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.3	0.3	0.3

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Egypt	1.1%	5.5%	9.6%	5.5%	4.9%	10.2%	22.0%	-6.1%	-0.6%	3.9%	6.3%	4.8%	5.9%
Algeria	-2.7%	9.1%	8.2%	9.9%	6.2%	7.9%	21.9%	-8.3%	0.2%	5.2%	5.7%	4.4%	4.1%
Morocco	2.1%	8.9%	8.7%	6.6%	4.5%	10.1%	22.4%	-5.7%	1.1%	5.3%	6.8%	5.5%	5.4%
Sudan	0.6%	7.4%	7.3%	5.7%	4.9%	10.3%	12.4%	-6.3%	-1.0%	-21.9%	5.1%	1.3%	6.9%
Tunisia	0.2%	6.9%	11.4%	9.1%	6.2%	7.7%	31.5%	-9.9%	-0.7%	3.1%	4.4%	2.7%	2.7%
Libya	1.9%	-16.2%	2.7%	10.6%	12.3%	9.5%	23.5%	-7.1%	0.4%	5.7%	17.8%	7.3%	4.8%
South Sudan	6.8%	5.4%	6.0%	2.4%	5.9%	1.1%	8.3%	1.7%	-0.7%	-24.6%	48.0%	4.7%	4.8%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Egypt	48.2%	48.6%	48.3%	48.6%	47.9%	47.7%	48.0%	48.0%	48.3%	48.1%	48.4%	48.3%	48.3%	49.5%
Algeria	22.8%	22.1%	22.8%	22.6%	23.2%	23.4%	23.1%	23.0%	22.7%	22.7%	23.2%	23.0%	22.9%	21.9%
Morocco	14.7%	15.0%	15.4%	15.4%	15.3%	15.2%	15.2%	15.3%	15.5%	15.7%	16.0%	16.0%	16.1%	16.2%
Sudan	4.7%	4.7%	4.8%	4.7%	4.7%	4.7%	4.7%	4.3%	4.3%	4.3%	3.3%	3.2%	3.1%	3.3%
Tunisia	5.0%	5.0%	5.1%	5.2%	5.3%	5.3%	5.2%	5.6%	5.5%	5.4%	5.4%	5.3%	5.2%	4.7%
Libya	4.1%	4.1%	3.3%	3.1%	3.2%	3.4%	3.4%	3.4%	3.4%	3.4%	3.5%	3.9%	4.0%	3.9%
South Sudan	0.4%	0.4%	0.4%	0.4%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.2%	0.3%	0.3%	0.3%

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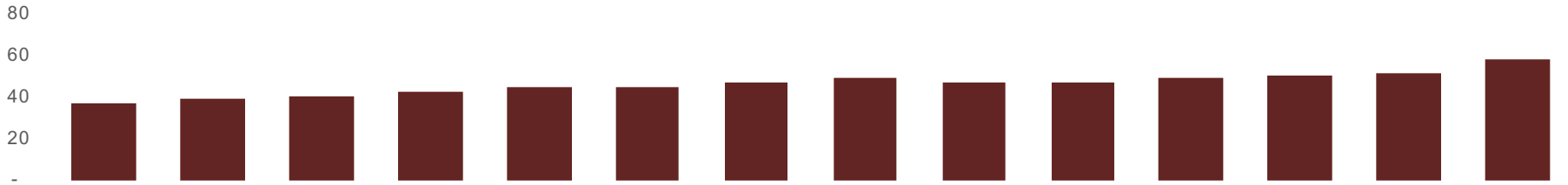
HOSPITALS
WESTERN AFRICA

Kentley Insights

WESTERN AFRICA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	18	18	18	19	20	21	22	24	22	23	24	26	28	35
Annual Growth (%)		1.0%	1.1%	5.4%	5.0%	5.2%	1.4%	8.9%	-4.6%	1.4%	6.9%	7.4%	5.6%	6.3%

WESTERN AFRICA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Nigeria	7.1	7.2	7.0	7.1	7.0	7.0	7.0	7.4	7.1	7.0	7.4	7.8	8.2	10.0
Ghana	3.3	3.1	3.2	3.7	4.5	5.0	5.1	5.6	5.6	5.9	6.3	6.8	7.1	9.0
Ivory Coast	2.6	2.6	2.7	2.9	3.0	3.1	3.2	3.4	3.1	3.2	3.4	3.7	3.9	5.3
Senegal	0.9	0.9	0.9	0.9	1.0	1.0	1.1	1.2	1.2	1.3	1.4	1.5	1.6	1.9
Mali	0.4	0.5	0.6	0.5	0.5	0.7	0.8	0.9	0.8	0.9	0.9	1.0	1.0	1.3
Burkina Faso	0.7	0.8	0.9	0.9	0.8	1.0	1.0	1.2	1.1	1.1	1.2	1.3	1.3	1.7
Other Countries	3.1	3.1	3.1	3.2	3.4	3.5	3.5	3.8	3.4	3.5	3.8	4.1	4.4	6.0

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Nigeria	1.6%	-2.8%	2.0%	-1.2%	-0.1%	-1.0%	6.5%	-4.1%	-1.6%	5.6%	5.9%	4.7%	5.2%
Ghana	-5.3%	3.0%	16.4%	21.6%	10.0%	2.7%	9.1%	0.9%	4.0%	7.3%	7.9%	5.4%	6.0%
Ivory Coast	0.3%	4.9%	6.1%	3.8%	5.4%	2.4%	6.9%	-9.3%	1.4%	7.5%	8.4%	6.8%	7.7%
Senegal	-1.4%	3.4%	4.8%	5.3%	5.6%	5.1%	13.5%	0.3%	5.0%	7.6%	9.8%	2.8%	4.3%
Mali	17.2%	7.7%	-0.7%	-4.2%	30.4%	16.8%	13.8%	-7.5%	1.4%	6.5%	6.8%	6.1%	6.4%
Burkina Faso	24.9%	12.7%	-6.5%	-4.1%	15.3%	-0.9%	27.1%	-9.2%	0.0%	6.3%	6.9%	5.5%	5.9%
Other Countries	0.2%	0.2%	5.7%	4.5%	3.2%	0.1%	7.6%	-8.9%	2.4%	8.3%	8.0%	7.1%	8.0%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Nigeria	39.4%	39.6%	38.1%	36.9%	34.7%	32.9%	32.1%	31.4%	31.6%	30.7%	30.3%	29.9%	29.6%	28.4%
Ghana	18.3%	17.1%	17.5%	19.3%	22.3%	23.4%	23.7%	23.7%	25.1%	25.7%	25.8%	25.9%	25.9%	25.7%
Ivory Coast	14.4%	14.3%	14.8%	14.9%	14.7%	14.8%	14.9%	14.6%	13.9%	13.9%	14.0%	14.1%	14.3%	15.1%
Senegal	4.8%	4.7%	4.8%	4.8%	4.8%	4.8%	5.0%	5.2%	5.5%	5.7%	5.7%	5.8%	5.7%	5.3%
Mali	2.4%	2.8%	3.0%	2.8%	2.6%	3.2%	3.7%	3.9%	3.7%	3.7%	3.7%	3.7%	3.7%	3.7%
Burkina Faso	3.7%	4.6%	5.1%	4.5%	4.1%	4.5%	4.4%	5.2%	4.9%	4.9%	4.8%	4.8%	4.8%	4.8%
Other Countries	17.0%	16.9%	16.7%	16.8%	16.7%	16.4%	16.2%	16.0%	15.3%	15.4%	15.6%	15.7%	15.9%	17.0%

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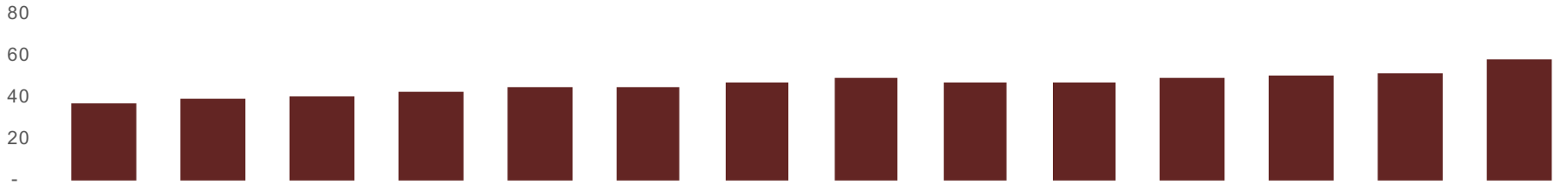
HOSPITALS
CENTRAL AFRICA

Kentley Insights

CENTRAL AFRICA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	19	18	18	18	18	19	19	22	20	20	21	23	23	28
Annual Growth (%)		-4.7%	-1.0%	5.0%	-4.1%	9.5%	-2.5%	15.7%	-6.2%	-1.6%	6.0%	5.2%	3.9%	4.8%

CENTRAL AFRICA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Angola	7.8	7.3	7.2	7.7	7.3	8.1	7.8	9.1	8.5	8.3	8.8	9.2	9.5	11.0
Congo (DR)	4.0	3.8	3.8	3.9	3.8	4.3	4.2	4.9	4.7	4.7	5.1	5.5	5.8	7.5
Cameroon	2.9	3.0	3.0	3.2	3.3	3.3	3.4	3.6	3.3	3.3	3.4	3.6	3.7	4.6
Gabon	0.9	0.9	0.9	0.9	0.8	0.9	0.9	1.1	1.0	1.0	1.0	1.1	1.1	1.3
Congo	1.2	1.1	1.0	1.0	0.6	0.8	0.9	1.2	1.2	1.2	1.2	1.3	1.3	1.5
Equatorial Guinea	1.0	1.0	1.0	1.1	1.1	1.1	0.9	0.9	0.9	0.9	0.9	0.9	0.8	0.9
Other Countries	0.7	0.6	0.7	0.7	0.8	0.9	0.8	1.0	0.9	0.9	1.0	1.0	1.1	1.4

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Angola	-6.0%	-1.8%	6.1%	-5.0%	11.1%	-2.9%	16.7%	-7.1%	-2.8%	6.5%	5.0%	2.9%	3.8%
Congo (DR)	-5.2%	-1.6%	4.6%	-2.6%	11.5%	-2.0%	17.5%	-4.7%	0.8%	7.6%	7.6%	6.5%	6.6%
Cameroon	1.6%	1.6%	6.2%	2.3%	2.0%	1.5%	6.9%	-8.1%	-2.0%	5.0%	5.0%	3.9%	5.2%
Gabon	-6.9%	1.4%	2.0%	-5.8%	10.1%	-0.4%	15.1%	-4.7%	-3.0%	4.9%	4.4%	3.3%	3.9%
Congo	-5.8%	-9.2%	-3.1%	-39.9%	38.6%	2.3%	40.4%	-3.8%	0.8%	3.6%	4.3%	3.4%	4.5%
Equatorial Guinea	-0.6%	1.5%	6.2%	2.5%	-2.2%	-17.9%	5.6%	-4.2%	-0.8%	2.4%	-4.5%	-2.1%	1.3%
Other Countries	-14.0%	9.2%	2.9%	10.5%	9.6%	-4.8%	19.0%	-5.3%	-3.1%	6.2%	7.3%	5.6%	5.5%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Angola	41.9%	41.4%	41.0%	41.4%	41.1%	41.7%	41.5%	41.9%	41.5%	40.9%	41.1%	41.0%	40.6%	39.1%
Congo (DR)	21.7%	21.5%	21.4%	21.3%	21.7%	22.1%	22.2%	22.5%	22.9%	23.4%	23.8%	24.3%	24.9%	26.7%
Cameroon	15.6%	16.7%	17.1%	17.3%	18.5%	17.2%	17.9%	16.5%	16.2%	16.2%	16.0%	16.0%	16.0%	16.2%
Gabon	5.0%	4.8%	5.0%	4.8%	4.7%	4.8%	4.9%	4.8%	4.9%	4.8%	4.8%	4.7%	4.7%	4.6%
Congo	6.5%	6.4%	5.9%	5.4%	3.4%	4.3%	4.5%	5.5%	5.6%	5.8%	5.6%	5.6%	5.5%	5.5%
Equatorial Guinea	5.3%	5.5%	5.7%	5.7%	6.1%	5.5%	4.6%	4.2%	4.3%	4.3%	4.2%	3.8%	3.6%	3.1%
Other Countries	4.0%	3.6%	4.0%	3.9%	4.5%	4.5%	4.4%	4.6%	4.6%	4.5%	4.5%	4.6%	4.7%	4.8%

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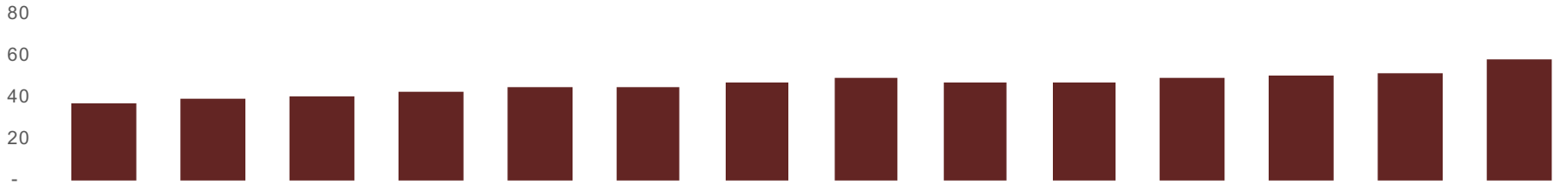
HOSPITALS
EASTERN AFRICA

Kentley Insights

EASTERN AFRICA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	22	23	24	27	28	30	31	35	34	34	37	40	42	56
Annual Growth (%)		6.1%	3.2%	11.8%	4.1%	7.2%	3.4%	10.9%	-2.5%	2.2%	6.9%	8.0%	6.8%	7.3%

EASTERN AFRICA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Kenya	3.8	4.0	4.3	4.7	4.9	5.1	5.3	5.8	5.5	5.6	5.9	6.3	6.6	8.3
Ethiopia	4.8	5.2	5.5	6.0	6.5	7.4	8.1	9.3	9.5	10.1	11.1	12.3	13.6	19.4
Tanzania	1.9	2.0	2.1	2.3	2.5	2.6	2.7	2.9	2.8	2.8	3.0	3.3	3.5	4.6
Uganda	3.1	3.3	3.2	3.7	4.0	4.2	4.0	4.5	4.5	4.2	4.5	4.9	5.3	7.2
Zambia	1.0	1.0	1.0	1.5	1.3	1.4	1.4	1.5	1.4	1.4	1.5	1.6	1.7	2.1
Zimbabwe	1.0	1.1	1.2	1.3	1.3	1.5	1.7	2.0	1.8	2.2	2.3	2.5	2.7	3.3
Other Countries	6.4	6.8	6.9	7.5	7.7	8.0	8.0	8.5	8.1	8.1	8.5	8.9	9.2	11.3

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Kenya	4.0%	8.4%	8.8%	4.5%	5.1%	2.4%	10.4%	-4.9%	0.5%	6.2%	6.8%	5.1%	5.9%
Ethiopia	9.7%	4.9%	9.4%	7.3%	13.9%	9.6%	15.0%	2.4%	6.6%	9.6%	11.1%	9.8%	9.4%
Tanzania	4.3%	4.5%	10.0%	7.4%	4.6%	3.3%	7.3%	-2.9%	1.7%	7.0%	7.8%	6.5%	7.3%
Uganda	4.9%	-2.4%	13.6%	9.4%	5.1%	-4.6%	13.5%	-0.8%	-7.2%	7.5%	8.6%	8.1%	8.1%
Zambia	2.1%	0.6%	51.3%	-17.0%	7.8%	4.2%	4.1%	-3.9%	1.1%	5.3%	5.7%	4.9%	5.9%
Zimbabwe	10.9%	4.9%	11.2%	-0.6%	19.1%	12.0%	20.2%	-10.0%	21.7%	3.2%	9.4%	5.6%	5.2%
Other Countries	5.6%	1.1%	9.5%	2.8%	2.9%	0.7%	6.4%	-4.9%	-0.8%	5.2%	4.8%	3.7%	5.1%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Kenya	17.3%	17.0%	17.8%	17.4%	17.4%	17.1%	16.9%	16.8%	16.4%	16.2%	16.0%	15.9%	15.6%	14.9%
Ethiopia	21.7%	22.4%	22.8%	22.3%	23.0%	24.4%	25.9%	26.9%	28.2%	29.4%	30.2%	31.0%	31.9%	34.6%
Tanzania	8.7%	8.6%	8.7%	8.5%	8.8%	8.6%	8.6%	8.3%	8.3%	8.2%	8.2%	8.2%	8.2%	8.2%
Uganda	14.2%	14.1%	13.3%	13.5%	14.2%	13.9%	12.9%	13.1%	13.4%	12.1%	12.2%	12.3%	12.4%	12.8%
Zambia	4.4%	4.3%	4.1%	5.6%	4.5%	4.5%	4.5%	4.3%	4.2%	4.1%	4.1%	4.0%	3.9%	3.7%
Zimbabwe	4.5%	4.7%	4.8%	4.7%	4.5%	5.0%	5.5%	5.9%	5.5%	6.5%	6.3%	6.3%	6.3%	5.8%
Other Countries	29.2%	29.0%	28.5%	27.9%	27.6%	26.4%	25.8%	24.7%	24.1%	23.4%	23.0%	22.3%	21.7%	20.0%

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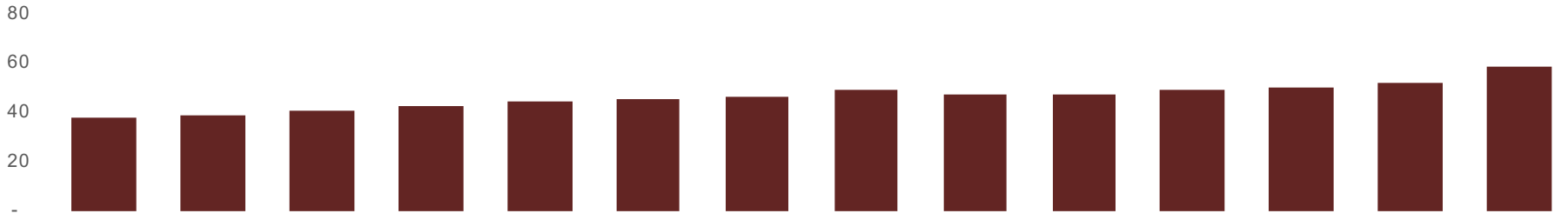
HOSPITALS
SOUTHERN AFRICA

Kentley Insights

SOUTHERN AFRICA SALES ($ MILLIONS)



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
Total Sales ($ M)	23	24	26	28	29	31	32	34	32	32	33	34	34	38
Annual Growth (%)		4.8%	10.6%	7.9%	2.9%	5.5%	2.7%	8.1%	-5.1%	-0.9%	1.9%	2.9%	1.9%	2.8%

SOUTHERN AFRICA REGIONAL DETAIL

Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
South Africa	20.2	21.2	23.4	25.3	26.3	27.8	28.6	31.0	29.4	29.2	29.8	30.6	31.1	34.5
Botswana	1.2	1.1	1.3	1.3	1.4	1.4	1.4	1.6	1.5	1.5	1.5	1.5	1.5	1.9
Namibia	0.9	1.1	1.2	1.2	1.1	1.1	1.1	1.2	1.2	1.1	1.2	1.2	1.2	1.5
Eswatini	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.2	0.2	0.2	0.2	0.3	0.3
Lesotho	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1

Annual Growth (%)	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
South Africa	4.5%	10.7%	8.2%	3.6%	5.9%	2.9%	8.2%	-5.0%	-0.7%	2.0%	3.0%	1.6%	2.6%
Botswana	-2.4%	10.3%	4.6%	2.7%	6.5%	-0.4%	7.8%	-4.3%	-0.7%	-1.5%	1.0%	5.3%	5.6%
Namibia	18.6%	8.7%	6.8%	-10.0%	-2.0%	-0.9%	6.5%	-0.4%	-4.4%	5.2%	4.3%	3.0%	3.9%
Eswatini	8.4%	11.3%	8.2%	-1.9%	-7.5%	20.0%	4.7%	-28.1%	-1.4%	4.5%	5.5%	4.6%	4.4%
Lesotho	9.5%	4.0%	3.9%	3.0%	2.1%	-2.9%	3.1%	-2.7%	-4.2%	6.4%	3.3%	1.7%	2.4%

Regional Share (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
South Africa	89.5%	89.3%	89.4%	89.6%	90.2%	90.6%	90.7%	90.8%	90.9%	91.0%	91.0%	91.0%	90.8%	90.1%
Botswana	5.2%	4.8%	4.8%	4.7%	4.7%	4.7%	4.6%	4.6%	4.6%	4.6%	4.4%	4.4%	4.5%	5.0%
Namibia	4.0%	4.5%	4.4%	4.4%	3.8%	3.6%	3.4%	3.4%	3.6%	3.4%	3.5%	3.6%	3.6%	3.8%
Eswatini	1.0%	1.0%	1.0%	1.0%	0.9%	0.8%	1.0%	0.9%	0.7%	0.7%	0.7%	0.7%	0.8%	0.8%
Lesotho	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%

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GLOBAL REGIONS

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Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
THE AMERICAS	5,062	5,188	5,254	5,475	5,601	5,771	5,729	6,212	6,022	6,134	6,390	6,643	6,833	7,747
NORTH AMERICA	4,443	4,571	4,639	4,834	4,961	5,132	5,106	5,521	5,381	5,505	5,737	5,962	6,133	6,941
SOUTH AMERICA	490	482	475	492	485	476	458	504	465	453	471	492	507	584
CENTRAL AMERICA	91	96	99	106	111	118	118	138	129	129	133	138	142	163
CARIBBEAN	38	39	41	43	44	45	47	50	47	47	49	51	52	59
ASIA & OCEANIA	3,224	3,357	3,473	3,584	3,699	3,888	3,841	4,062	3,833	3,811	3,991	4,215	4,380	5,166
EASTERN ASIA	2,637	2,742	2,831	2,893	2,973	3,119	3,064	3,219	3,033	2,992	3,134	3,309	3,436	4,024
SOUTHERN ASIA	150	161	173	189	202	215	206	221	211	215	231	251	267	353
SOUTHEAST ASIA	113	119	124	134	139	147	147	166	157	158	168	179	187	230
AUSTRALASIA	310	322	330	350	366	385	397	423	397	408	417	432	444	503
CENTRAL ASIA	8	9	10	13	14	16	19	25	29	32	34	37	39	48
OTHER OCEANIA	4	4	5	5	5	6	7	7	6	6	6	7	7	8
EUROPE	3,780	3,795	3,836	4,048	4,156	4,301	4,198	4,597	4,361	4,361	4,485	4,631	4,718	5,206
WESTERN EUROPE	1,863	1,866	1,885	1,963	1,988	2,037	1,960	2,142	2,009	1,971	2,008	2,061	2,093	2,284
SOUTHERN EUROPE	501	512	525	559	573	598	581	616	582	591	612	633	645	707
UK & IRELAND	546	556	567	606	623	651	637	688	658	648	666	694	705	777
EASTERN EUROPE	334	313	311	351	387	410	417	496	469	483	508	525	537	602
NORTHERN EUROPE	375	382	387	405	416	430	428	461	454	467	481	498	509	566
SE EUROPE	160	165	160	164	169	174	176	194	188	200	210	220	228	270
AFRICA & MID. EAST	344	357	377	402	415	429	423	490	470	479	496	523	538	640
MIDDLE EAST	217	229	243	256	264	268	255	297	287	296	305	319	325	378
SOUTHERN AFRICA	23	24	26	28	29	31	32	34	32	32	33	34	34	38
NORTH AFRICA	45	46	48	53	56	59	65	79	74	74	76	81	85	104
EASTERN AFRICA	22	23	24	27	28	30	31	35	34	34	37	40	42	56
CENTRAL AFRICA	19	18	18	18	18	19	19	22	20	20	21	23	23	28

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Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
WORLD	12,409	12,697	12,940	13,508	13,871	14,389	14,191	15,361	14,687	14,785	15,362	16,012	16,470	18,759
THE AMERICAS	5,062	5,188	5,254	5,475	5,601	5,771	5,729	6,212	6,022	6,134	6,390	6,643	6,833	7,747
NORTH AMERICA	4,443	4,571	4,639	4,834	4,961	5,132	5,106	5,521	5,381	5,505	5,737	5,962	6,133	6,941
United States	4,084	4,185	4,251	4,446	4,558	4,714	4,703	5,082	4,974	5,085	5,302	5,512	5,673	6,429
Canada	357.5	384.8	385.9	386.8	401.7	416.3	401.9	437.1	405.9	419.0	433.6	449.0	458.6	510.9
Bermuda	1.1	1.1	1.1	1.1	1.1	1.2	1.1	1.2	1.1	1.1	1.1	1.1	1.2	1.3
Greenland	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.4
SOUTH AMERICA	490	482	475	492	485	476	458	504	465	453	471	492	507	584
Brazil	267.2	255.6	249.6	262.4	259.4	252.8	244.6	262.7	242.5	234.2	245.6	255.8	262.3	298.8
Argentina	67.2	68.6	69.6	72.6	73.1	72.9	63.5	71.4	66.4	64.4	64.5	68.6	71.4	85.9
Colombia	28.1	29.5	30.1	32.3	33.7	35.8	33.3	40.3	37.1	37.7	38.9	40.6	41.8	48.3
Chile	33.8	35.3	37.6	40.7	42.7	45.3	47.0	53.5	49.7	49.9	51.9	54.1	55.7	63.8
Peru	18.0	18.7	19.3	20.4	21.2	22.5	22.9	25.4	21.9	20.6	21.7	22.8	23.6	27.3
Venezuela	42.5	41.9	36.6	29.2	19.8	12.0	13.4	15.0	13.6	13.4	14.3	14.8	15.5	18.5
Ecuador	9.8	9.8	9.5	10.4	11.0	10.9	10.4	11.8	11.7	11.5	11.5	12.1	12.5	14.5
Uruguay	12.6	12.7	12.6	13.3	13.4	13.5	13.2	12.8	11.8	11.7	12.2	12.7	13.0	14.7
Paraguay	4.5	4.4	4.4	4.6	4.5	4.5	4.4	4.8	4.4	4.3	4.6	4.9	5.1	6.2
Bolivia	5.0	4.9	4.7	5.0	4.8	4.7	4.5	4.9	4.6	4.7	4.7	4.7	4.6	4.8
French Guiana	0.6	0.6	0.6	0.6	0.6	0.5	0.5	0.6	0.5	0.5	0.5	0.5	0.6	0.6
Guyana	0.1	0.1	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.3	0.3	0.6
Suriname	0.5	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.4
CENTRAL AMERICA	91	96	99	106	111	118	118	138	129	129	133	138	142	163
Mexico	64.2	68.3	70.9	76.1	80.0	86.5	86.0	102.1	95.8	96.2	98.9	101.3	103.6	116.8
Guatemala	5.3	5.6	5.9	6.2	6.5	6.7	6.4	7.7	7.1	6.9	7.3	7.7	8.1	9.8
Panama	5.2	5.2	5.5	5.9	6.0	6.1	6.8	7.3	7.1	6.8	7.1	7.5	7.9	9.6
Costa Rica	10.2	10.3	10.5	10.6	10.8	11.1	11.0	12.2	11.7	11.4	12.0	12.8	13.4	16.0
El Salvador	2.6	2.6	2.7	2.9	3.0	3.1	3.0	3.4	3.2	3.1	3.2	3.4	3.6	4.2
Honduras	2.3	2.3	2.4	2.5	2.6	2.7	2.8	3.4	2.9	2.9	3.0	3.2	3.3	4.0
Nicaragua	1.2	1.3	1.4	1.5	1.5	1.5	1.5	1.5	1.5	1.4	1.5	1.6	1.7	2.0
Belize	0.2	0.2	0.2	0.2	0.2	0.2	0.1	0.2	0.2	0.1	0.2	0.2	0.2	0.2

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Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
CARIBBEAN	38	39	41	43	44	45	47	50	47	47	49	51	52	59
Puerto Rico	10.0	10.0	10.4	10.6	10.8	11.3	11.4	12.4	11.4	11.2	11.8	11.9	11.9	12.7
Cuba	11.5	12.4	13.3	14.1	14.8	14.9	15.2	16.0	14.7	14.7	15.3	15.9	16.2	18.4
Dominican Republic	6.4	6.7	7.3	7.6	8.2	8.5	9.3	9.5	9.7	10.3	10.9	11.4	11.9	14.8
Trinidad and Tobago	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.3	0.3	0.4	0.4	0.4	0.4
Jamaica	1.7	1.7	1.7	1.8	1.7	1.7	1.8	1.9	1.7	1.7	1.7	1.7	1.7	1.8
The Bahamas	0.8	0.8	0.8	0.9	0.9	0.8	0.9	1.0	0.9	0.9	1.0	1.0	1.1	1.2
Guadeloupe	0.8	0.9	0.9	0.9	0.9	1.0	1.0	1.0	1.0	1.0	1.0	1.1	1.1	1.2
Haiti	1.7	1.8	1.8	2.0	2.0	2.1	2.1	2.3	2.2	2.1	2.1	2.0	2.0	2.1
Martinique	0.7	0.7	0.7	0.8	0.8	0.8	0.9	1.0	1.0	1.0	1.0	1.1	1.1	1.2
Cayman Islands	0.5	0.5	0.5	0.6	0.6	0.6	0.7	0.8	0.8	0.8	0.8	0.8	0.8	1.0
Barbados	0.8	0.8	0.7	0.7	0.7	0.6	0.6	0.7	0.6	0.6	0.6	0.6	0.6	0.7
Virgin Islands	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.5	0.5	0.5	0.5	0.5	0.5	0.6
Aruba	0.3	0.3	0.3	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.4	0.5
Curaçao	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.4	0.4	0.3	0.4	0.4	0.4	0.4
St Lucia	0.1	0.1	0.1	0.1	0.1	0.2	0.1	0.2	0.1	0.1	0.1	0.2	0.2	0.2
Antigua and Barbuda	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3
British Virgin Islands	0.1	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.3
Grenada	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2
Turks & Caicos Isl.	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
St Kitts and Nevis	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Sint Maarten (Dutch)	0.1	0.1	0.1	0.1	0.1	0.2	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2
Saint Martin (French)	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
St Vincent & Grenadines	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Dominica	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Anguilla	0.0	0.0	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1
ASIA & OCEANIA	3,224	3,357	3,473	3,584	3,699	3,888	3,841	4,062	3,833	3,811	3,991	4,215	4,380	5,166
EASTERN ASIA	2,637	2,742	2,831	2,893	2,973	3,119	3,064	3,219	3,033	2,992	3,134	3,309	3,436	4,024
China	1,738	1,792	1,836	1,875	1,889	1,913	1,862	1,930	1,797	1,774	1,888	2,018	2,119	2,585
Japan	630.9	662.9	701.8	718.2	769.2	856.9	854.0	921.7	883.0	872.7	883.7	910.8	922.9	986.9
South Korea	164.5	175.8	179.1	181.8	190.4	211.3	211.0	221.6	212.5	210.3	217.6	223.8	229.4	259.4
Taiwan	70.1	75.3	77.0	79.9	85.0	94.2	93.3	98.6	95.1	91.7	97.9	108.2	114.5	135.8
Hong Kong	33.1	35.8	36.5	37.2	38.5	43.1	43.5	46.9	45.0	43.1	44.8	47.2	48.7	55.6
Mongolia	0.8	0.9	0.8	0.9	0.9	1.0	1.0	1.1	1.1	1.1	1.1	1.2	1.3	1.7

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Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
SOUTHERN ASIA	150	161	173	189	202	215	206	221	211	215	231	251	267	353
India	112.8	121.4	131.2	142.4	152.2	161.1	149.4	160.5	151.2	153.6	166.8	182.5	195.6	262.1
Pakistan	8.7	9.2	9.7	11.1	11.7	12.5	12.9	13.4	12.7	13.5	14.0	14.7	15.3	18.8
Bangladesh	21.1	22.0	23.4	26.4	28.6	32.0	34.4	38.5	39.1	40.3	42.5	44.8	47.2	61.1
Sri Lanka	3.4	3.6	3.7	4.0	4.1	4.2	4.3	4.6	3.8	3.6	3.9	4.1	4.3	5.1
Nepal	1.2	1.3	1.3	1.4	1.5	1.6	1.6	1.8	1.7	1.8	1.9	2.0	2.1	2.5
Afghanistan	2.5	2.6	2.7	2.9	3.0	3.2	3.2	1.8	1.5	1.5	1.6	1.7	1.7	2.1
Maldives	0.3	0.4	0.4	0.4	0.5	0.5	0.5	0.6	0.6	0.6	0.6	0.7	0.7	0.8
Bhutan	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2
SOUTHEAST ASIA	113	119	124	134	139	147	147	166	157	158	168	179	187	230
Indonesia	30.0	31.7	33.1	36.1	38.3	41.5	45.0	50.4	47.5	47.7	50.8	54.3	57.4	72.8
Thailand	26.1	26.7	27.3	29.0	30.2	31.2	31.1	32.7	31.6	31.6	32.9	34.3	35.1	39.8
Singapore	20.5	21.5	23.4	25.0	25.4	26.2	24.5	27.2	26.1	26.0	27.8	29.7	30.9	36.0
Malaysia	9.5	9.8	10.2	11.1	11.6	12.3	11.1	12.2	12.2	12.8	13.6	14.6	15.4	19.0
Philippines	14.3	15.2	16.2	17.6	17.4	18.2	16.7	19.4	18.5	19.0	20.4	21.7	22.7	29.2
Vietnam	8.6	9.1	9.7	10.6	11.2	11.9	12.7	18.2	15.3	15.0	16.3	17.9	19.3	25.4
Burma	2.4	2.5	2.6	2.8	2.9	3.2	3.2	3.5	3.4	3.5	3.5	3.5	3.6	4.2
Cambodia	1.1	1.2	1.2	1.3	1.4	1.5	1.5	1.6	1.5	1.6	1.7	1.8	1.9	2.3
Laos	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.3
Brunei	0.5	0.5	0.5	0.5	0.5	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.8
East Timor	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
AUSTRALASIA	310	322	330	350	366	385	397	423	397	408	417	432	444	503
Australia	279.7	289.6	296.5	313.9	328.4	345.1	357.7	379.5	356.9	366.8	375.8	390.3	400.6	454.2
New Zealand	30.6	32.4	33.7	36.0	37.5	40.0	39.7	43.5	40.4	40.8	41.2	42.1	43.2	49.3
CENTRAL ASIA	8	9	10	13	14	16	19	25	29	32	34	37	39	48
Kazakhstan	4.4	5.1	5.5	7.3	8.1	8.9	9.9	13.6	17.3	19.8	21.0	22.8	24.0	29.0
Uzbekistan	1.2	1.4	1.7	1.9	2.1	2.7	4.3	5.6	5.5	5.9	6.4	7.0	7.5	9.8
Turkmenistan	1.8	1.9	2.2	2.7	2.9	3.4	3.5	4.1	4.5	4.8	5.0	5.3	5.4	6.2
Kyrgyzstan	0.3	0.3	0.3	0.4	0.4	0.5	0.6	0.7	0.8	1.0	1.1	1.2	1.3	1.7
Tajikistan	0.3	0.3	0.3	0.4	0.4	0.5	0.5	0.6	0.6	0.6	0.7	0.8	0.8	1.0

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Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
OTHER OCEANIA	4	4	5	5	5	6	7	7	6	6	6	7	7	8
Papua New Guinea	2.0	2.0	2.3	2.4	2.5	2.6	3.4	3.3	2.9	3.0	3.1	3.3	3.5	4.2
New Caledonia	0.7	0.7	0.7	0.7	0.8	0.8	1.1	1.0	0.9	0.9	0.9	1.0	1.0	1.1
Guam	0.5	0.5	0.5	0.5	0.6	0.6	0.8	0.7	0.6	0.6	0.7	0.7	0.7	0.8
French Polynesia	0.4	0.4	0.4	0.4	0.5	0.5	0.6	0.6	0.5	0.5	0.6	0.6	0.6	0.7
Fiji	0.4	0.4	0.4	0.4	0.4	0.5	0.6	0.7	0.4	0.4	0.5	0.5	0.5	0.6
N. Mariana Islands	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Solomon Islands	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.1	0.1	0.2	0.2	0.2	0.2
Vanuatu	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Samoa	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
American Samoa	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Tonga	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1
Micronesia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cook Islands	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Palau	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Marshall Islands	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Kiribati	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EUROPE	3,780	3,795	3,836	4,048	4,156	4,301	4,198	4,597	4,361	4,361	4,485	4,631	4,718	5,206
WESTERN EUROPE	1,863	1,866	1,885	1,963	1,988	2,037	1,960	2,142	2,009	1,971	2,008	2,061	2,093	2,284
Germany	749.7	752.4	755.2	783.3	783.4	788.8	765.6	831.5	775.7	753.4	760.7	776.4	787.5	855.0
France	585.3	579.5	587.4	610.7	627.1	652.2	621.7	693.6	644.8	636.0	652.3	670.3	680.5	742.5
Netherlands	209.0	212.1	216.8	225.4	225.9	233.1	226.7	236.6	223.7	222.5	228.2	236.7	241.1	265.0
Switzerland	154.7	154.8	155.2	162.2	165.1	169.3	153.1	169.4	164.2	160.3	164.9	170.1	173.4	191.7
Belgium	83.5	86.0	88.4	92.7	94.6	97.2	95.7	103.7	98.1	98.1	100.6	103.5	104.8	114.2
Austria	65.0	65.7	66.5	72.1	75.8	80.3	80.9	90.3	86.8	84.8	85.5	87.6	88.7	96.4
Luxembourg	13.1	13.3	13.3	13.8	13.8	14.2	13.5	14.6	13.6	13.4	13.7	14.0	14.3	16.1
Monaco	1.7	1.7	1.7	1.6	1.6	1.6	1.6	1.7	1.6	1.6	1.6	1.6	1.7	1.9
Liechtenstein	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.8	0.9
SOUTHERN EUROPE	501	512	525	559	573	598	581	616	582	591	612	633	645	707
Italy	272.6	278.8	284.3	300.6	305.7	318.7	309.3	317.3	298.2	302.5	309.3	316.6	320.2	342.8
Spain	196.7	199.6	205.6	220.3	227.5	235.9	227.9	249.5	237.4	242.2	254.2	266.1	273.3	306.1
Portugal	29.6	31.2	32.7	35.3	36.8	40.4	40.2	45.5	43.3	43.5	45.0	46.7	47.9	53.5
Malta	1.9	2.0	2.1	2.2	2.4	2.6	2.5	2.8	2.6	2.6	2.8	2.9	3.0	3.7
Andorra	0.4	0.4	0.4	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.6
San Marino	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.3

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Total Sales ($ M)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026 fcst	2030 fcst
UK & IRELAND	546	556	567	606	623	651	637	688	658	648	666	694	705	777
United Kingdom	492.0	499.9	509.5	546.0	561.2	587.7	575.2	620.5	594.5	585.4	600.5	619.4	628.3	688.9
Ireland	54.3	55.9	57.0	59.9	61.5	63.7	61.7	67.2	63.3	62.9	65.4	74.7	77.0	88.4
EASTERN EUROPE	334	313	311	351	387	410	417	496	469	483	508	525	537	602
Russia	169.2	163.6	165.7	178.6	201.2	205.3	206.1	254.1	244.4	253.9	270.1	277.8	282.6	308.0
Poland	52.5	53.6	55.1	62.8	68.2	74.8	77.8	94.1	86.5	87.8	91.7	96.8	100.6	117.5
Czech Republic	24.6	18.6	21.4	26.9	32.5	36.0	37.5	39.7	38.1	38.4	39.5	41.2	42.4	48.0
Romania	45.9	33.1	23.6	32.1	34.2	36.5	36.1	38.2	35.2	35.7	36.6	37.5	38.0	43.4
Hungary	9.6	10.2	11.2	13.7	13.7	15.9	17.6	20.1	20.1	21.3	21.7	22.2	22.7	25.9
Ukraine	16.6	16.4	15.7	16.1	15.3	15.9	15.8	16.6	13.0	13.0	13.6	14.1	14.5	17.3
Slovakia	7.1	8.1	8.3	9.5	10.0	11.3	11.5	13.9	13.1	13.2	13.6	14.0	14.2	15.9
Belarus	2.4	3.1	3.7	4.1	4.5	5.4	5.7	7.5	8.1	8.3	8.7	9.0	9.2	10.0
Azerbaijan	2.5	2.6	2.5	2.6	2.7	3.0	3.3	4.0	4.0	4.8	5.0	5.2	5.3	6.1
Georgia	1.5	1.8	1.8	2.0	2.1	2.4	2.1	3.0	2.4	1.9	2.1	2.3	2.5	3.1
Armenia	1.3	1.3	1.4	1.7	1.8	2.0	2.2	3.3	3.0	3.0	3.3	3.6	3.8	4.8
Moldova	0.8	0.9	1.0	1.1	1.2	1.3	1.5	1.6	1.5	1.6	1.6	1.7	1.7	2.0
NORTHERN EUROPE	375	382	387	405	416	430	428	461	454	467	481	498	509	566
Sweden	125.0	128.6	130.9	138.2	141.4	145.7	142.8	152.2	145.9	147.8	151.4	156.5	160.6	180.3
Norway	98.0	98.1	97.9	101.9	102.9	104.2	103.4	108.7	114.3	115.7	119.0	122.5	125.2	137.7
Denmark	96.5	96.9	97.4	99.0	100.5	102.9	100.9	107.4	102.1	106.9	112.2	117.5	120.6	134.4
Finland	40.0	41.7	44.1	48.4	52.4	57.8	60.9	69.7	68.0	71.7	73.1	74.6	75.8	83.0
Lithuania	7.9	7.9	8.0	8.3	8.3	8.5	7.9	8.7	8.3	8.5	8.9	9.3	9.7	11.2
Latvia	3.3	3.4	3.6	3.9	4.1	4.3	4.5	5.0	5.1	5.4	5.5	5.7	5.9	6.7
Estonia	2.8	3.0	3.2	3.3	3.5	3.7	3.8	4.2	4.3	4.5	4.6	4.7	4.8	5.4
Iceland	1.9	2.0	2.3	2.5	2.8	3.3	3.8	4.8	6.4	6.4	6.4	6.6	6.8	7.8
SE EUROPE	160	165	160	164	169	174	176	194	188	200	210	220	228	270
Turkey	107.4	112.5	106.9	108.6	110.0	113.4	109.5	121.4	113.4	121.9	127.7	134.7	140.1	168.9
Greece	13.0	13.4	14.0	14.6	16.4	16.8	20.1	22.4	24.3	25.7	26.6	27.7	28.4	31.6
Bulgaria	8.8	8.9	8.3	8.4	8.9	9.1	10.1	10.6	11.1	11.7	12.3	12.9	13.3	15.4
Croatia	7.7	7.7	7.9	8.2	8.4	8.6	8.7	9.4	10.1	10.5	11.0	11.6	12.0	13.8
Slovenia	6.5	6.0	6.1	6.2	6.7	7.1	7.6	8.7	8.6	8.9	9.1	9.4	9.7	11.0
Serbia	8.5	8.3	8.1	8.3	8.5	8.3	8.6	9.3	8.6	9.2	9.7	10.0	10.4	12.4
Cyprus	2.3	2.2	2.3	2.5	2.7	2.9	3.1	3.5	3.2	3.4	3.6	3.8	3.9	4.6
Bosnia & Herzegov.	2.5	2.5	2.5	2.7	2.7	3.0	3.1	3.4	3.3	3.4	3.6	3.7	3.8	4.5
Albania	1.2	1.2	1.2	1.4	1.5	1.6	1.6	1.9	1.8	1.9	2.1	2.2	2.3	2.7
Macedonia	1.1	1.1	1.1	1.2	1.2	1.3	1.4	1.5	1.5	1.7	1.7	1.8	1.9	2.2
Kosovo	0.9	0.9	0.9	1.0	1.0	1.0	1.0	1.1	1.2	1.2	1.3	1.4	1.4	1.7
Montenegro	0.7	0.8	0.7	0.8	0.8	0.8	0.7	0.8	0.8	0.8	0.8	0.9	0.9	1.1

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AFRICA & MID. EAST	344	357	377	402	415	429	423	490	470	479	496	523	538	640
MIDDLE EAST	217	229	243	256	264	268	255	297	287	296	305	319	325	378
Saudi Arabia	59.3	66.6	75.7	85.8	86.2	87.5	78.6	97.8	93.1	99.1	103.1	109.6	113.7	135.3
Iran	29.5	30.5	30.8	28.9	28.3	26.2	25.3	28.6	29.3	29.5	31.1	31.2	29.5	30.2
United Arab Emirates	14.5	14.7	13.8	14.4	15.1	16.1	16.5	21.3	21.3	21.2	22.4	24.1	25.0	30.5
Israel	62.6	63.5	64.4	67.8	72.7	74.1	73.4	82.6	79.2	81.1	83.1	87.0	90.6	108.3
Iraq	14.4	14.6	15.5	15.0	19.7	20.7	19.3	21.4	20.3	20.4	20.7	21.0	19.7	21.3
Qatar	8.0	9.1	11.0	11.4	8.7	9.9	9.9	9.9	9.2	9.6	10.0	10.5	9.6	10.0
Kuwait	8.3	9.0	9.4	9.9	10.0	10.2	9.7	11.2	11.0	11.1	11.1	11.7	11.7	13.0
Oman	6.7	6.8	6.9	7.0	6.8	6.9	7.0	7.3	7.6	7.7	7.9	8.3	8.6	10.4
Lebanon	4.2	4.1	4.2	4.5	4.5	4.2	3.5	4.0	3.7	3.8	3.6	3.8	4.0	4.5
Jordan	3.5	3.6	4.1	4.2	4.0	4.0	3.7	4.0	3.8	4.0	4.1	4.3	4.4	5.2
Bahrain	3.1	3.2	3.3	3.6	3.7	3.8	3.5	3.8	3.4	3.5	3.7	3.9	3.9	4.4
Yemen	0.7	0.7	0.8	0.8	0.8	0.8	0.8	0.9	0.8	0.9	0.9	0.9	0.9	1.0
Syria	0.9	0.9	1.0	1.1	1.2	1.2	1.3	1.5	1.4	1.5	1.4	1.5	1.5	1.7
Palestine	1.6	1.6	1.8	1.9	2.1	2.2	2.2	2.8	2.6	2.4	1.9	1.7	1.6	1.7
NORTH AFRICA	45	46	48	53	56	59	65	79	74	74	76	81	85	104
Egypt	21.9	22.1	23.3	25.6	27.0	28.3	31.2	38.1	35.7	35.5	36.9	39.2	41.1	51.7
Algeria	10.4	10.1	11.0	11.9	13.1	13.9	15.0	18.3	16.8	16.8	17.7	18.7	19.5	22.9
Morocco	6.7	6.8	7.4	8.1	8.6	9.0	9.9	12.1	11.4	11.6	12.2	13.0	13.7	16.9
Sudan	2.1	2.2	2.3	2.5	2.6	2.8	3.0	3.4	3.2	3.2	2.5	2.6	2.6	3.5
Tunisia	2.3	2.3	2.4	2.7	3.0	3.2	3.4	4.5	4.0	4.0	4.1	4.3	4.4	4.9
Libya	1.9	1.9	1.6	1.6	1.8	2.0	2.2	2.7	2.5	2.5	2.7	3.2	3.4	4.1
South Sudan	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.3	0.3	0.3
WESTERN AFRICA	18	18	18	19	20	21	22	24	22	23	24	26	28	35
Nigeria	7.1	7.2	7.0	7.1	7.0	7.0	7.0	7.4	7.1	7.0	7.4	7.8	8.2	10.0
Ghana	3.3	3.1	3.2	3.7	4.5	5.0	5.1	5.6	5.6	5.9	6.3	6.8	7.1	9.0
Ivory Coast	2.6	2.6	2.7	2.9	3.0	3.1	3.2	3.4	3.1	3.2	3.4	3.7	3.9	5.3
Senegal	0.9	0.9	0.9	0.9	1.0	1.0	1.1	1.2	1.2	1.3	1.4	1.5	1.6	1.9
Mali	0.4	0.5	0.6	0.5	0.5	0.7	0.8	0.9	0.8	0.9	0.9	1.0	1.0	1.3
Burkina Faso	0.7	0.8	0.9	0.9	0.8	1.0	1.0	1.2	1.1	1.1	1.2	1.3	1.3	1.7
Niger	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.6	0.5	0.5	0.6	0.7	0.7	0.9
Guinea	1.1	0.9	1.0	1.0	1.1	1.1	1.0	1.0	0.9	1.0	1.0	1.1	1.2	1.9
Benin	0.3	0.4	0.3	0.4	0.4	0.4	0.5	0.6	0.5	0.5	0.6	0.7	0.7	0.9
Mauritania	0.4	0.4	0.5	0.4	0.5	0.5	0.5	0.6	0.5	0.5	0.5	0.6	0.6	0.8
Togo	0.3	0.4	0.3	0.3	0.3	0.3	0.3	0.4	0.3	0.4	0.4	0.4	0.4	0.6
Sierra Leone	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
Liberia	0.1	0.1	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2

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Cape Verde	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.2	0.1	0.1	0.2	0.2	0.2
Gambia, The	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Guinea-Bissau	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
CENTRAL AFRICA	19	18	18	18	18	19	19	22	20	20	21	23	23	28
Angola	7.8	7.3	7.2	7.7	7.3	8.1	7.8	9.1	8.5	8.3	8.8	9.2	9.5	11.0
Congo (DR)	4.0	3.8	3.8	3.9	3.8	4.3	4.2	4.9	4.7	4.7	5.1	5.5	5.8	7.5
Cameroon	2.9	3.0	3.0	3.2	3.3	3.3	3.4	3.6	3.3	3.3	3.4	3.6	3.7	4.6
Gabon	0.9	0.9	0.9	0.9	0.8	0.9	0.9	1.1	1.0	1.0	1.0	1.1	1.1	1.3
Congo	1.2	1.1	1.0	1.0	0.6	0.8	0.9	1.2	1.2	1.2	1.2	1.3	1.3	1.5
Equatorial Guinea	1.0	1.0	1.0	1.1	1.1	1.1	0.9	0.9	0.9	0.9	0.9	0.9	0.8	0.9
Chad	0.7	0.6	0.6	0.6	0.7	0.8	0.7	0.9	0.8	0.8	0.9	0.9	1.0	1.2
C. African Republic	0.1	0.0	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Sao Tome & Principe	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1
EASTERN AFRICA	22	23	24	27	28	30	31	35	34	34	37	40	42	56
Kenya	3.8	4.0	4.3	4.7	4.9	5.1	5.3	5.8	5.5	5.6	5.9	6.3	6.6	8.3
Ethiopia	4.8	5.2	5.5	6.0	6.5	7.4	8.1	9.3	9.5	10.1	11.1	12.3	13.6	19.4
Tanzania	1.9	2.0	2.1	2.3	2.5	2.6	2.7	2.9	2.8	2.8	3.0	3.3	3.5	4.6
Uganda	3.1	3.3	3.2	3.7	4.0	4.2	4.0	4.5	4.5	4.2	4.5	4.9	5.3	7.2
Zambia	1.0	1.0	1.0	1.5	1.3	1.4	1.4	1.5	1.4	1.4	1.5	1.6	1.7	2.1
Zimbabwe	1.0	1.1	1.2	1.3	1.3	1.5	1.7	2.0	1.8	2.2	2.3	2.5	2.7	3.3
Mozambique	0.7	0.7	0.8	0.8	0.8	0.9	0.9	1.0	0.9	0.9	1.0	1.0	1.0	1.2
Mauritius	1.4	1.4	1.4	1.5	1.6	1.6	1.5	1.6	1.6	1.5	1.6	1.7	1.8	2.1
Madagascar	1.2	1.2	1.2	1.3	1.3	1.3	1.5	1.3	1.2	1.2	1.3	1.3	1.4	1.7
Rwanda	0.5	0.6	0.6	0.6	0.6	0.6	0.7	0.8	0.8	0.7	0.8	0.9	0.9	1.3
Malawi	1.5	1.6	1.6	1.8	1.9	1.9	1.8	2.0	1.9	1.9	2.0	2.1	2.1	2.5
Eritrea	0.1	0.1	0.1	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
Burundi	0.3	0.4	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.4	0.4	0.5
Djibouti	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.4	0.4	0.4	0.5
Seychelles	0.1	0.1	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.3	0.3
Somalia	0.3	0.4	0.4	0.4	0.4	0.5	0.5	0.5	0.5	0.5	0.5	0.6	0.6	0.7
Comoros	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
SOUTHERN AFRICA	23	24	26	28	29	31	32	34	32	32	33	34	34	38
South Africa	20.2	21.2	23.4	25.3	26.3	27.8	28.6	31.0	29.4	29.2	29.8	30.6	31.1	34.5
Botswana	1.2	1.1	1.3	1.3	1.4	1.4	1.4	1.6	1.5	1.5	1.5	1.5	1.5	1.9
Namibia	0.9	1.1	1.2	1.2	1.1	1.1	1.1	1.2	1.2	1.1	1.2	1.2	1.2	1.5
Eswatini	0.2	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.2	0.2	0.2	0.2	0.3	0.3
Lesotho	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1

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